



Mark Scheme (Results)

October 2016

Pearson Edexcel IAL in Accounting
(WAC11)
Paper 01 The Accounting System and
Costing

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General Marking Guidance

- All candidates must receive the same treatment. Examiners must mark the first candidate in exactly the same way as they mark the last.
- Mark schemes should be applied positively. Candidates must be rewarded for what they have shown they can do rather than penalised for omissions.
- Examiners should mark according to the mark scheme not according to their perception of where the grade boundaries may lie.
- There is no ceiling on achievement. All marks on the mark scheme should be used appropriately.
- All the marks on the mark scheme are designed to be awarded. Examiners should always award full marks if deserved, i.e. if the answer matches the mark scheme. Examiners should also be prepared to award zero marks if the candidate's response is not worthy of credit according to the mark scheme.
- Where some judgement is required, mark schemes will provide the principles by which marks will be awarded and exemplification may be limited.
- When examiners are in doubt regarding the application of the mark scheme to a candidate's response, the team leader must be consulted.
- Crossed out work should be marked UNLESS the candidate has replaced it with an alternative response.

Question Number	Answer	Mark																																																																				
1(a)	<p>AO1 (7), AO2 (7) AO1: Seven marks for recording the given expense in the trial balance. AO2: Seven marks for adjustment.</p> <p style="text-align: center;">Weston Airways Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 September 2016</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 60%;"></th> <th style="width: 15%; text-align: right;">£</th> <th style="width: 15%; text-align: right;">£</th> <th style="width: 10%;"></th> </tr> </thead> <tbody> <tr> <td>Revenue</td> <td></td> <td style="text-align: right;">1 500 000</td> <td style="text-align: right;">(1) AO1</td> </tr> <tr> <td>Less</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Salaries-Aircrew (275 000 + 13 000)</td> <td style="text-align: right;">288 000</td> <td></td> <td style="text-align: right;">(1) AO2</td> </tr> <tr> <td>Administration</td> <td style="text-align: right;">82 000</td> <td></td> <td style="text-align: right;">(1) AO1</td> </tr> <tr> <td>Landing charge expenses</td> <td style="text-align: right;">90 000</td> <td></td> <td style="text-align: right;">(1) AO1</td> </tr> <tr> <td>Fuel (140 000 + 20 000)</td> <td style="text-align: right;">160 000</td> <td></td> <td style="text-align: right;">(1) AO2</td> </tr> <tr> <td>Ground services</td> <td style="text-align: right;">210 000</td> <td></td> <td style="text-align: right;">(1) AO1</td> </tr> <tr> <td>Aircraft maintenance</td> <td style="text-align: right;">315 000</td> <td></td> <td style="text-align: right;">(1) AO1</td> </tr> <tr> <td>Marketing (70 000 – 10 000)</td> <td style="text-align: right;">60 000</td> <td></td> <td style="text-align: right;">(1) AO2</td> </tr> <tr> <td>Administration expenses</td> <td style="text-align: right;">145 000</td> <td></td> <td style="text-align: right;">(1) AO1</td> </tr> <tr> <td>Rent</td> <td style="text-align: right;">50 000</td> <td></td> <td style="text-align: right;">(1) AO1</td> </tr> <tr> <td>Depreciation – Aircraft</td> <td style="text-align: right;">48 000</td> <td></td> <td style="text-align: right;">(1) AO2</td> </tr> <tr> <td style="padding-left: 20px;">Computers and fixtures</td> <td style="text-align: right;">8 000</td> <td></td> <td style="text-align: right;">(1) AO2</td> </tr> <tr> <td>Bank loan interest 9 000 (1) + 3 000(1)</td> <td style="text-align: right;"><u>12 000</u></td> <td></td> <td style="text-align: right;">AO2</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">(1 468 000)</td> <td></td> </tr> <tr> <td>Profit for the year</td> <td></td> <td style="text-align: right;"><u>32 000</u></td> <td></td> </tr> </tbody> </table>		£	£		Revenue		1 500 000	(1) AO1	Less				Salaries-Aircrew (275 000 + 13 000)	288 000		(1) AO2	Administration	82 000		(1) AO1	Landing charge expenses	90 000		(1) AO1	Fuel (140 000 + 20 000)	160 000		(1) AO2	Ground services	210 000		(1) AO1	Aircraft maintenance	315 000		(1) AO1	Marketing (70 000 – 10 000)	60 000		(1) AO2	Administration expenses	145 000		(1) AO1	Rent	50 000		(1) AO1	Depreciation – Aircraft	48 000		(1) AO2	Computers and fixtures	8 000		(1) AO2	Bank loan interest 9 000 (1) + 3 000(1)	<u>12 000</u>		AO2			(1 468 000)		Profit for the year		<u>32 000</u>		(14)
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1(c)	<p>AO1 (2), AO2 (9), AO3 (4)</p> <p>AO1: Two marks for transferring balance and calculating new balance.</p> <p>AO2: Nine marks for calculations.</p> <p>AO3: Four marks for two stage calculations.</p>	(15)

Effect on Profit or Loss

Proposal 1 - Aircraft are purchased				Proposal 2 - Aircraft are hired.			
			£				£
Profit for the year ended 30 September 2016 (from part (a))			32 000	Profit for the year ended 30 September 2016 (from part (a))			32 000 (1 of) AO1
	Increase to profit	Decrease to profit			Increase to profit	Decrease to profit	
	£	£			£	£	
Revenue	282 000 (2)			Revenue	282 000		
Fuel	48 000 (1)			Fuel	48 000 (1 of)		
Aircraft maintenance	126 000 (1)			Aircraft maintenance	126 000 (1 of)		
Ground services expenses		42 000 (1)		Ground services expenses		42 000 (1 of)	
Depreciation		96 000 (2)		Depreciation	48 000 (1 of)		
Additional bank loan interest		120 000 (1)		Additional bank loan interest	Nil	Nil	
Hire of aircraft	Nil	Nil		Hire of aircraft		250 000 (1)	
Sub totals	456 000	258 000	198000	Sub totals	504 000	292 000	212 000
Projected profit or loss for the year ended 30 September 2017			230 000	Projected profit or loss for the year ended 30 September 2017			244 000 (1 of) AO1
Workings				Workings			
Revenue 1 500 000 x 10% = + 150 000 (1) AO3 1 650 000 x 8% = + 132 000 (1) AO3 + 282 000				Aircraft hire 125 000 x 2 = 250 000 (1) AO2			
Fuel 160 000 x 70% = - 48 000 (1) AO2							
Aircraft maintenance 315 000 x 40 % = - 126 000 (1) AO2							
Ground services expenses 210 000 x 20% = + 42 000 (1) AO2							
Depreciation 1 800 000 x 8% = 144 000 (1) AO3 -48 000 (1 of) AO3 = + 96 000							
Additional loan interest 1 500 000 x 8% = + 120 000 (1) AO2							

Question Number	Indicative content	Mark
1(d)	<p>AO1 (1), AO2 (1), AO3 (5), AO4 (5)</p> <p>Potential arguments to lease</p> <ul style="list-style-type: none"> • No requirement for major loan and the risk attached to borrowing such a large sum. Inability to repay loan if there is a down turn in the market • No interest charge to impact upon profit. Removal of risk of interest rate rises • Lower or no repair costs to aircraft. These costs may be factored into the annual lease charge and borne by the lessor • Cash flow 'smoothed' as annual cost of lease matched to annual revenue • Cash inflow from sale of existing planes. Although relatively small this will be a valuable source of cash • More projected profit (own figure) using this model. <p>Potential arguments to buy</p> <ul style="list-style-type: none"> • Long term commitment to lease for 12 years. Weston Airways will be required to commit to a long term contract which may be difficult to vary from at a later date. Perhaps more flexible to buy • Aircraft would be owned by Weston Airways. This would enable them to modify the aircraft as required without seeking the permission of the lessor • Hire total costs are higher than purchasing. The debate is whether to incur a major loan at the start or to make regular annual payments for the lease. The total cost of purchase including loan repayment and interest is less than the total lease charge over 12 years • Cash flow more difficult to manage as there is considerable expenditure at the start of the project. The lease option smooths the cash flow over the life of the project. <p>Conclusion</p> <ul style="list-style-type: none"> • Candidates may argue for lease or purchase. Candidate's decision should be supported by key arguments in arriving at that decision. 	(12)

Level	Mark	Descriptor
	0	A completely incorrect response.
Level 1	1-3	Isolated elements of knowledge and understanding recall based. Weak or no relevant application to the scenario set. Generic assertions may be present.
Level 2	4 - 6	Elements of knowledge and understanding, which are applied to the scenario. Chains of reasoning are present, but may be incomplete or invalid. A generic or superficial assessment is present.
Level 3	7 - 9	Accurate and thorough understanding, supported throughout by relevant application to the scenario. Some analytical perspectives are present, with developed chains of reasoning, showing causes and/or effects. An attempt at an assessment is presented, using financial and non-financial information, in an appropriate format and communicates reasoned explanations
Level 4	10 - 12	Accurate and thorough knowledge and understanding, supported throughout by relevant and effective application to the scenario. A coherent and logical chain of reasoning, showing causes and effects. Assessment is balanced, wide ranging and well contextualised using financial and non-financial information and makes informed recommendations and decisions.

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2(a)	<p>AO1 (14), AO2 (1) AO1: Fourteen marks for recording the given entries in the trial balance. AO2: One mark for determining the balancing figure.</p> <p style="text-align: center;">Trial Balance at 30 September 2016</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Dr</th> <th style="text-align: center;">Cr</th> </tr> <tr> <th></th> <th style="text-align: center;">£</th> <th style="text-align: center;">£</th> </tr> </thead> <tbody> <tr> <td>Revenue</td> <td></td> <td style="text-align: right;">62 300 (1)AO1</td> </tr> <tr> <td>Returns inwards</td> <td style="text-align: right;">1 150</td> <td style="text-align: right;">(1)AO1</td> </tr> <tr> <td>Inventory</td> <td style="text-align: right;">5 350</td> <td style="text-align: right;">(1)AO1</td> </tr> <tr> <td>Purchases</td> <td style="text-align: right;">25 100</td> <td style="text-align: right;">(1)AO1</td> </tr> <tr> <td>Trade receivables</td> <td style="text-align: right;">6 750</td> <td style="text-align: right;">(1)AO1</td> </tr> <tr> <td>Trade payables</td> <td></td> <td style="text-align: right;">8 200 (1)AO1</td> </tr> <tr> <td>Non-current assets (cost)</td> <td style="text-align: right;">25 000</td> <td style="text-align: right;">(1)AO1</td> </tr> <tr> <td>Provision for depreciation</td> <td></td> <td style="text-align: right;">7 500 (1)AO1</td> </tr> <tr> <td>General expenses</td> <td style="text-align: right;">9 300</td> <td style="text-align: right;">(1)AO1</td> </tr> <tr> <td>Bad debts</td> <td style="text-align: right;">450</td> <td style="text-align: right;">(1)AO1</td> </tr> <tr> <td>Rent receivable</td> <td></td> <td style="text-align: right;">1 400 (1)AO1</td> </tr> <tr> <td>Bank overdraft</td> <td></td> <td style="text-align: right;">600 (1)AO1</td> </tr> <tr> <td>Drawings</td> <td style="text-align: right;">6 460</td> <td style="text-align: right;">(1)AO1</td> </tr> <tr> <td>Suspense</td> <td style="text-align: right;"><u>440</u></td> <td style="text-align: right;">(1)AO2</td> </tr> <tr> <td></td> <td style="text-align: right;"><u>80 000</u></td> <td style="text-align: right;"><u>80 000</u> (1 of) AO1</td> </tr> <tr> <td>Both totals</td> <td></td> <td></td> </tr> </tbody> </table>		Dr	Cr		£	£	Revenue		62 300 (1)AO1	Returns inwards	1 150	(1)AO1	Inventory	5 350	(1)AO1	Purchases	25 100	(1)AO1	Trade receivables	6 750	(1)AO1	Trade payables		8 200 (1)AO1	Non-current assets (cost)	25 000	(1)AO1	Provision for depreciation		7 500 (1)AO1	General expenses	9 300	(1)AO1	Bad debts	450	(1)AO1	Rent receivable		1 400 (1)AO1	Bank overdraft		600 (1)AO1	Drawings	6 460	(1)AO1	Suspense	<u>440</u>	(1)AO2		<u>80 000</u>	<u>80 000</u> (1 of) AO1	Both totals			(15)
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2(b)	<p>AO1 (5), AO2 (8) AO1: Five marks for recording the journalised entry in the suspense account. AO2: Eight marks for determining the correction entry.</p> <p>(b) (i)</p> <table style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th colspan="4" style="text-align: center;">Journal</th> </tr> <tr> <th></th> <th style="text-align: center;">Dr</th> <th></th> <th style="text-align: center;">Cr</th> </tr> <tr> <th></th> <th style="text-align: center;">£</th> <th></th> <th style="text-align: center;">£</th> </tr> </thead> <tbody> <tr> <td>(1) Purchases</td> <td style="text-align: right;">360</td> <td></td> <td style="text-align: right;">(1) AO2</td> </tr> <tr> <td style="padding-left: 20px;">Suspense</td> <td></td> <td></td> <td style="text-align: right;">360 (1) AO2</td> </tr> <tr> <td>(2) Bank</td> <td style="text-align: right;">400</td> <td></td> <td style="text-align: right;">(1) AO2</td> </tr> <tr> <td style="padding-left: 20px;">Suspense</td> <td></td> <td></td> <td style="text-align: right;">400 (1) AO2</td> </tr> <tr> <td>(3) General expenses</td> <td style="text-align: right;">130</td> <td></td> <td style="text-align: right;">(1) AO2</td> </tr> <tr> <td style="padding-left: 20px;">Suspense</td> <td></td> <td></td> <td style="text-align: right;">130 (1) AO2</td> </tr> <tr> <td>(4) Suspense</td> <td style="text-align: right;">450</td> <td></td> <td style="text-align: right;">(1) AO2</td> </tr> <tr> <td style="padding-left: 20px;">Drawings</td> <td></td> <td></td> <td style="text-align: right;">450 (1) AO2</td> </tr> </tbody> </table> <p style="text-align: right;">(8)</p> <p>(b) (ii)</p> <table style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th colspan="4" style="text-align: center;">Suspense Account</th> </tr> <tr> <th></th> <th style="text-align: center;">£</th> <th></th> <th style="text-align: center;">£</th> </tr> </thead> <tbody> <tr> <td>Balance</td> <td style="text-align: right;">440 (1)AO1</td> <td>Purchases</td> <td style="text-align: right;">360 (1) AO1</td> </tr> <tr> <td>Drawings</td> <td style="text-align: right;">450 (1)AO1</td> <td>Bank</td> <td style="text-align: right;">400 (1) AO1</td> </tr> <tr> <td></td> <td></td> <td>General expenses</td> <td style="text-align: right;"><u>130</u> (1) AO1</td> </tr> <tr> <td></td> <td style="text-align: right;"><u>890</u></td> <td></td> <td style="text-align: right;"><u>890</u></td> </tr> </tbody> </table> <p style="text-align: right;">(5)</p> <p>Accept own figures from (a) and (b) (i)</p>	Journal					Dr		Cr		£		£	(1) Purchases	360		(1) AO2	Suspense			360 (1) AO2	(2) Bank	400		(1) AO2	Suspense			400 (1) AO2	(3) General expenses	130		(1) AO2	Suspense			130 (1) AO2	(4) Suspense	450		(1) AO2	Drawings			450 (1) AO2	Suspense Account					£		£	Balance	440 (1)AO1	Purchases	360 (1) AO1	Drawings	450 (1)AO1	Bank	400 (1) AO1			General expenses	<u>130</u> (1) AO1		<u>890</u>		<u>890</u>	(13)
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Question Number	Answer	Mark
2(c)	<p>AO1 (3), AO2 (6) AO1: Three marks for naming errors not revealed by the trial balance. AO2: Six marks for explaining how the three errors occur.</p> <p>Three from the following:</p> <p>Error of original entry (1) AO1 + (2) AO2 for explanation Error of omission (1) AO1 + (2) AO2 for explanation Error of commission (1) AO1 + (2) AO2 for explanation Error of principle (1) AO1 + (2) AO2 for explanation Error of reversal (1) AO1 + (2) AO2 for explanation Compensating error (1) AO1 + (2) AO2 for explanation</p>	(9)

Question Number	Answer	Mark																												
2(d)	<p>AO1 (2), AO2 (4) AO1: Two marks for placing the opening balance on the debit and bringing the closing balance down on the debit. AO2: Four marks for correctly selecting and placing in the control account.</p> <p style="text-align: center;">Trade Receivables Control Account</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th colspan="2" style="text-align: left;">£</th> <th colspan="2" style="text-align: right;">£</th> </tr> </thead> <tbody> <tr> <td>Balance b/d</td> <td style="text-align: right;">5 630 (1) AO1</td> <td>Returns inwards</td> <td style="text-align: right;">1 150 (1) AO2</td> </tr> <tr> <td>Revenue</td> <td style="text-align: right;">62 300 (1) AO2</td> <td>Bank: Receipts</td> <td style="text-align: right;">59 580 (1) AO2</td> </tr> <tr> <td></td> <td></td> <td>Bad debts</td> <td style="text-align: right;">450 (1) AO2</td> </tr> <tr> <td></td> <td></td> <td>Balance c/d</td> <td style="text-align: right;"><u>6 750</u></td> </tr> <tr> <td></td> <td style="text-align: right;"><u>67 930</u></td> <td></td> <td style="text-align: right;"><u>67 930</u></td> </tr> <tr> <td>Balance b/d</td> <td style="text-align: right;">6 750 (1of) AO1</td> <td>No aliens</td> <td></td> </tr> </tbody> </table>	£		£		Balance b/d	5 630 (1) AO1	Returns inwards	1 150 (1) AO2	Revenue	62 300 (1) AO2	Bank: Receipts	59 580 (1) AO2			Bad debts	450 (1) AO2			Balance c/d	<u>6 750</u>		<u>67 930</u>		<u>67 930</u>	Balance b/d	6 750 (1of) AO1	No aliens		(6)
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Question Number	Indicative content	Mark
2(e)	<p>AO1 (1), AO2 (1), AO3 (5), AO4 (5)</p> <p>Potential arguments for the policy of recording bad debts when they occur</p> <ul style="list-style-type: none"> • It is simple to apply entries need only be made when the bad debts occur. There are therefore fewer entries as there is no maintenance of an allowance for doubtful debts account • Actual bad debts known will be known with precision and recorded when they occur • No estimates or judgements will need to be made of potential debts. The recording of bad debts will be based upon actual figures. <p>Potential arguments against the policy of recording bad debts when they occur</p> <ul style="list-style-type: none"> • Accrual principle/prudence principle not applied. There is a requirement when preparing accounts to match expenditure with income. It would therefore be prudent to allow for doubtful debts which we know will occur, but the extent of which is uncertain • Profit for the year could be overstated because we are making the assumption that all debts will be realised through payment. This is probably unrealistic to assume that all credit debts will be paid • Business could be destabilised by a significant bad debt in the future. A significant actual bad debt could destabilise the business, although the impact could still be great, advanced action could be taken if there was a process of reviewing and projecting potential non payment • Cannot predict future bad debts with accuracy. Events will largely be out of our control for when a bad debt occurs. <p>Conclusion</p> <ul style="list-style-type: none"> • Candidates may argue for or against an allowance for doubtful debts. Candidate's decision should be supported by key arguments in arriving at that decision. <p>Arguments NOT accepted Time consuming Need to employ an accountant</p>	(12)

Level	Mark	Descriptor
	0	A completely incorrect response.
Level 1	1-3	Isolated elements of knowledge and understanding recall based. Weak or no relevant application to the scenario set. Generic assertions may be present.
Level 2	4 - 6	Elements of knowledge and understanding, which are applied to the scenario. Chains of reasoning are present, but may be incomplete or invalid. A generic or superficial assessment is present.
Level 3	7 - 9	Accurate and thorough understanding, supported throughout by relevant application to the scenario. Some analytical perspectives are present, with developed chains of reasoning, showing causes and/or effects. An attempt at an assessment is presented, using financial and non-financial information, in an appropriate format and communicates reasoned explanations
Level 4	10 - 12	Accurate and thorough knowledge and understanding, supported throughout by relevant and effective application to the scenario. A coherent and logical chain of reasoning, showing causes and effects. Assessment is balanced, wide ranging and well contextualised using financial and non-financial information and makes informed recommendations and decisions.

Question Number	Answer	Mark
3(a)	<p>AO2 (8) AO2: Eight marks for carrying out the calculation.</p> <p>Gross profit as a percentage of revenue</p> $\frac{60\,000}{150\,000} \times 100 = 40\%$ <p>Percentage return on capital employed</p> $\frac{2\,000 + 4\,000}{60\,000 + 40\,000} = 2\%$ <p>Current ratio</p> $\frac{63\,000 + 27\,000}{25\,000 + 5\,000} = 3:1$ <p>Liquid (acid test) ratio</p> $\frac{27\,000}{25\,000 + 5\,000} = 0.9:1$	(8)

Question Number	Answer	Mark
3(b)	<p>AO2 (4), AO3 (4) AO2: Four marks for giving a qualitative statement of how the ratio calculated compares to the industry average. AO3: Four marks analysing a possible reason for that variance.</p> <p>Gross profit as a percentage of revenue Is better than the industry average. (1) AO2 This may be due to higher prices or lower purchasing costs. (1) AO3</p> <p>Percentage return on capital employed This is worse than the industry average. (1) AO2 This may be due to higher expenses or high bank loans. (1) AO3</p> <p>Current ratio This is much higher than the industry average, but there are idle funds. (1) AO2 This may be due to an excessive inventory holding. (1) AO3</p> <p>Liquid (acid test) ratio This is at the industry average and close to the 1:1 benchmark. (1) AO2 This is at the appropriate level because the current liabilities can be met by the liquid assets of the business. (1) AO3</p>	(8)

Question Number	Answer	Mark
3(c)	<p>AO1 (1) AO1: One mark for identifying each possible non-financial factor.</p> <p>Skill of the workforce Quality/design of the product Reputation/ image of the business Location of premises Branding Relationships with suppliers</p> <p>4 points x (1) AO1</p>	(4)

Question Number	Answer	Mark
3(d)	<p>AO1 (4) AO1: Two marks recalling the definition of goodwill and carrying out the deduction of the two figures.</p> <p>(i) Goodwill is the price paid (1) AO1 in excess of the net book value of tangible assets in the business purchased. (1) AO1</p> <p>(ii) Good will is £85 000 - £60 000 (1) AO1 = £25 000(1) AO1</p>	(4)

Question Number	Indicative content	Mark
3(e)	<p>AO2 (1), AO3 (2), AO4 (3)</p> <p>Potential arguments in favour of purchase</p> <ul style="list-style-type: none"> Gross margin is higher than the industry average, so business profitable. Every Day Wear is able to either sustain charging higher prices in the market or obtaining highly competitive prices from suppliers Acid test liquidity is good with the business performing at the benchmark level and able to pay its short term debts. Compared to the Sector, Every Day wear is very slightly above level of the Sector. <p>Potential arguments against the purchase</p> <ul style="list-style-type: none"> ROCE is low, this could be due to either high expenses including bank interest or a higher capital employed because the business has a £40 000 bank loan The business has excessive inventory for which there is the risk that it may become outdated. Every Day Wear is providing clothing upon which fashion has an impact. The longer inventory is held the greater the risk of it becoming outdated The goodwill purchase may be high for a business with such low ROCE. <p>Conclusion</p> <ul style="list-style-type: none"> Candidates may argue for or against the purchase of Every Day Wear. Candidate's decision should be supported by key arguments in arriving at that decision. 	(6)

Level	Mark	Descriptor
	0	A completely incorrect response.
Level 1	1-2	Isolated elements of knowledge and understanding which are recall based. Generic assertions may be present. Weak or no relevant application to the scenario set.
Level 2	3-4	Elements of knowledge and understanding, which are applied to the scenario. Some analysis is present, with developed chains of reasoning, showing causes and/or effects applied to the scenario, although these may be incomplete or invalid. An attempt at an evaluation is presented, using financial and perhaps non-financial information, with a decision.
Level 3	5-6	Accurate and thorough knowledge and understanding. Application to the scenario is relevant and effective. A coherent and logical chain of reasoning, showing causes and effects is present. Evaluation is balanced and wide ranging, using financial and perhaps non-financial information and an appropriate decision is made.

Question Number	Answer	Mark								
4(a)	<p>AO1 (4) AO1: Four marks for explaining two differences.</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th style="text-align: center;">Receipts and payments</th> <th style="text-align: center;">Income and Expenditure</th> </tr> </thead> <tbody> <tr> <td>Cash book of a club</td> <td>Income statement of a club</td> </tr> <tr> <td>Cash/bank payment summary</td> <td>Includes non-cash items e.g depreciation</td> </tr> <tr> <td>Balance carried forward to next year's account</td> <td>New account each year, no balance carried forward</td> </tr> </tbody> </table> <p>(1) Mark for each point which is related to the specific account x 4</p>	Receipts and payments	Income and Expenditure	Cash book of a club	Income statement of a club	Cash/bank payment summary	Includes non-cash items e.g depreciation	Balance carried forward to next year's account	New account each year, no balance carried forward	(4)
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Question Number	Answer	Mark																																												
4(b)(i)	<p>AO2 (3), AO3 (2) AO2: Three marks for applying correct figures to the account. AO3: Two marks for calculating the bad debts and income and expenditure transfer.</p> <table style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th colspan="4" style="text-align: center;">Annual Subscriptions Account</th> </tr> <tr> <th colspan="2" style="text-align: center;">£</th> <th colspan="2" style="text-align: center;">£</th> </tr> </thead> <tbody> <tr> <td>2015</td> <td></td> <td>2015</td> <td></td> </tr> <tr> <td>1 Sept Balance b/d</td> <td style="text-align: right;">900</td> <td>1 Sept Balance b/d</td> <td style="text-align: right;">350 (1) AO2</td> </tr> <tr> <td>31 Aug Income and expenditure</td> <td style="text-align: right;">4 140</td> <td>2015/16 Bank</td> <td style="text-align: right;">4 250 (1) AO2</td> </tr> <tr> <td></td> <td style="text-align: right;">(1) AO3</td> <td></td> <td></td> </tr> <tr> <td></td> <td style="text-align: right;">2016</td> <td></td> <td style="text-align: right;">2016</td> </tr> <tr> <td>31 Aug Balance c/d</td> <td style="text-align: right;"><u>530</u></td> <td>31 Aug Bad debts</td> <td style="text-align: right;">270 (1) AO3</td> </tr> <tr> <td></td> <td></td> <td>31 Aug Balance c/d</td> <td style="text-align: right;"><u>700</u></td> </tr> <tr> <td></td> <td style="text-align: right;"><u>5 570</u></td> <td></td> <td style="text-align: right;"><u>5 570</u></td> </tr> <tr> <td>1 Sept Balance c/d</td> <td style="text-align: right;">700</td> <td>1 Sept Balance c/d</td> <td style="text-align: right;">530 (1) AO2</td> </tr> </tbody> </table>	Annual Subscriptions Account				£		£		2015		2015		1 Sept Balance b/d	900	1 Sept Balance b/d	350 (1) AO2	31 Aug Income and expenditure	4 140	2015/16 Bank	4 250 (1) AO2		(1) AO3				2016		2016	31 Aug Balance c/d	<u>530</u>	31 Aug Bad debts	270 (1) AO3			31 Aug Balance c/d	<u>700</u>		<u>5 570</u>		<u>5 570</u>	1 Sept Balance c/d	700	1 Sept Balance c/d	530 (1) AO2	(5)
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4(b)(ii)	<p>AO2 (4), AO3 (1) AO2: Four marks for applying correct figures to the account. AO3: One mark for calculating the transfer.</p> <p style="text-align: center;">Life Membership Account</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 20%;"></td> <td style="width: 20%; text-align: center;">£</td> <td style="width: 20%;"></td> <td style="width: 20%; text-align: center;">£</td> </tr> <tr> <td>2015</td> <td></td> <td>2015</td> <td></td> </tr> <tr> <td></td> <td></td> <td>1 Sept Balance b/d</td> <td style="text-align: right;">30 400 (1) AO2</td> </tr> <tr> <td></td> <td></td> <td>2015/16 Bank</td> <td style="text-align: right;">1 600 (1) AO2</td> </tr> <tr> <td>2016</td> <td></td> <td>2016</td> <td></td> </tr> <tr> <td>31 Aug Income and Expenditure</td> <td style="text-align: right;">3 200(1) AO3</td> <td></td> <td></td> </tr> <tr> <td>31 Aug Balance c/d</td> <td style="text-align: right;"><u>28 800(1) AO2</u></td> <td></td> <td></td> </tr> <tr> <td></td> <td style="text-align: right;"><u>32 000</u></td> <td></td> <td style="text-align: right;"><u>32 000</u></td> </tr> <tr> <td></td> <td></td> <td>1 Sept Balance b/d</td> <td style="text-align: right;">28 800 (1 of)</td> </tr> </table> <p>AO2</p>		£		£	2015		2015				1 Sept Balance b/d	30 400 (1) AO2			2015/16 Bank	1 600 (1) AO2	2016		2016		31 Aug Income and Expenditure	3 200(1) AO3			31 Aug Balance c/d	<u>28 800(1) AO2</u>				<u>32 000</u>		<u>32 000</u>			1 Sept Balance b/d	28 800 (1 of)	(5)
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4(c)	<p>AO2 (2) AO2: Two marks for identifying and totalling the assets and liabilities of the club.</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 40%;">Assets</td> <td style="width: 10%; text-align: center;">£</td> <td style="width: 40%;">Liabilities</td> <td style="width: 10%; text-align: center;">£</td> </tr> <tr> <td>Subscriptions in arrears</td> <td style="text-align: right;">700</td> <td>Subscriptions in advance</td> <td style="text-align: right;">530</td> </tr> <tr> <td>Clubhouse (at book value)</td> <td style="text-align: right;">55 000</td> <td>Life membership</td> <td style="text-align: right;">28 800</td> </tr> <tr> <td>Bank</td> <td style="text-align: right;">1 950</td> <td>5% Bank loan</td> <td style="text-align: right;">6 000</td> </tr> <tr> <td></td> <td></td> <td>Trade payables</td> <td style="text-align: right;">825</td> </tr> <tr> <td></td> <td></td> <td>Accrued expenses</td> <td style="text-align: right;"><u>235</u></td> </tr> <tr> <td></td> <td style="text-align: right;"><u>57 650 (1) AO2</u></td> <td></td> <td style="text-align: right;"><u>36 390(1of) AO2</u></td> </tr> </table> <p>Accumulated Fund at 31 August 2016 £21 260</p>	Assets	£	Liabilities	£	Subscriptions in arrears	700	Subscriptions in advance	530	Clubhouse (at book value)	55 000	Life membership	28 800	Bank	1 950	5% Bank loan	6 000			Trade payables	825			Accrued expenses	<u>235</u>		<u>57 650 (1) AO2</u>		<u>36 390(1of) AO2</u>	(2)
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4(d)	<p>AO1 (4), AO2 (3), AO3 (1) AO1: Four marks for correctly posting figure. AO2: Three marks for correctly posting figures and labelling. AO3: One mark for identifying two non-current liabilities and totalling the section.</p> <p style="text-align: center;">Sandy Bay Social Club Statement of Financial Position at 31 August 2016</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left; width: 60%;"></th> <th style="text-align: right; width: 20%;">£</th> <th style="text-align: right; width: 20%;">£</th> </tr> </thead> <tbody> <tr> <td colspan="3">Assets</td> </tr> <tr> <td colspan="3">Non-current assets</td> </tr> <tr> <td>Clubhouse (at book value)</td> <td></td> <td style="text-align: right;">55 000 (1) AO1</td> </tr> <tr> <td colspan="3">Current assets</td> </tr> <tr> <td>Subscriptions in arrears</td> <td style="text-align: right;">700 (1) AO2</td> <td></td> </tr> <tr> <td>Bank</td> <td style="text-align: right;"><u>1 950</u></td> <td></td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;"><u>2 650</u></td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;"><u>57 650</u> (1) AO2</td> </tr> <tr> <td colspan="3">Liabilities</td> </tr> <tr> <td colspan="3">Accumulated fund</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">21 260 (1) AO1</td> </tr> <tr> <td colspan="3">Non-current liabilities</td> </tr> <tr> <td>5% Bank loan (repayable 30 June 2020)</td> <td style="text-align: right;">6 000 (1) AO1</td> <td></td> </tr> <tr> <td>Life membership subscriptions</td> <td style="text-align: right;"><u>28 800</u></td> <td></td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">34 800 (1) AO3</td> </tr> <tr> <td colspan="3">Current liabilities</td> </tr> <tr> <td>Subscriptions in advance</td> <td style="text-align: right;">530 (1) AO2</td> <td></td> </tr> <tr> <td>Trade payables</td> <td style="text-align: right;">825</td> <td></td> </tr> <tr> <td>Other payables</td> <td style="text-align: right;"><u>235</u> (1) AO1</td> <td></td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;"><u>1 590</u></td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;"><u>57 650</u></td> </tr> </tbody> </table>		£	£	Assets			Non-current assets			Clubhouse (at book value)		55 000 (1) AO1	Current assets			Subscriptions in arrears	700 (1) AO2		Bank	<u>1 950</u>				<u>2 650</u>			<u>57 650</u> (1) AO2	Liabilities			Accumulated fund					21 260 (1) AO1	Non-current liabilities			5% Bank loan (repayable 30 June 2020)	6 000 (1) AO1		Life membership subscriptions	<u>28 800</u>				34 800 (1) AO3	Current liabilities			Subscriptions in advance	530 (1) AO2		Trade payables	825		Other payables	<u>235</u> (1) AO1				<u>1 590</u>			<u>57 650</u>	(8)
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4(e)	<p>AO2 (1), AO3 (2), AO4 (3)</p> <p>Potential arguments for life membership</p> <ul style="list-style-type: none"> • Positive initial cash flow. As members take up the option of life membership, sums in excess of the normal annual subscription will be received in cash and raising the cash balance • Ties members to the club long term. If members have subscribed to a life membership they will be more inclined to retain contact with the club long term • May attract new members because of the discount offered. Viewed in cost per annum the subscription will seem cheaper than an individual annual subscription • The cash inflow could be used to pay back the loan • Probably reduces bad debts. Certainly there will be fewer subscriptions in arrears. Time will be saved in 'chasing' debts. <p>Potential arguments against using life membership</p> <ul style="list-style-type: none"> • Does the club need the advanced cash payment when it has a surplus and cash in the bank? There is no pressing need to bring in cash to the club • Creates a long term liability to provide the service. The club will be committing itself to provide the long term provision of services for an up front payment • Probably delivered at a substantial discount. The charge for the life time membership has not been stated but this will probably have to be offered at a substantial discount to attract members to subscribe. This will have a long term, ongoing, detrimental impact on future surpluses. <p>Conclusion</p> <ul style="list-style-type: none"> • Candidates may argue for or against life membership. Candidate's decision should be supported by key arguments in arriving at that decision. 	(6)

Level	Mark	Descriptor
	0	A completely incorrect response.
Level 1	1-2	Isolated elements of knowledge and understanding which are recall based. Generic assertions may be present. Weak or no relevant application to the scenario set.
Level 2	3-4	Elements of knowledge and understanding, which are applied to the scenario. Some analysis is present, with developed chains of reasoning, showing causes and/or effects applied to the scenario, although these may be incomplete or invalid. An attempt at an evaluation is presented, using financial and perhaps non-financial information, with a decision.
Level 3	5-6	Accurate and thorough knowledge and understanding. Application to the scenario is relevant and effective. A coherent and logical chain of reasoning, showing causes and effects is present. Evaluation is balanced and wide ranging, using financial and perhaps non-financial information and an appropriate decision is made.

Question Number	Answer	Mark
5(a)	AO1 (4) AO1: Four marks for explaining the two terms. A variable cost varies directly (1) with activity levels (1) Fixed costs do not change (1) with the level of activity (1)	(4)

Question Number	Answer	Mark
5(b)	AO1(2) AO1: Two marks for carrying out the calculation. Variable costs – Call charges (1) Fixed cost – Depreciation of phone or network rental (1)	(2)

Question Number	Answer	Mark
5(c)	AO2(12), AO3(4) AO2: Twelve marks for carrying out the calculation. AO3: Four marks for carrying out multiple calculations correctly.	(16)

Company	Sales Manager	Purchasing Manager
National Telecom	Fixed costs £ Depreciation 10 (1) AO2 Rental 50 <u> </u> 60 (1) AO3 Semi-var/Vari Call 10 10 <u> </u> 20 (1) AO3 Total cost 80 (1 of) AO2	Fixed costs £ Depreciation 10 Rental 50 <u> </u> 60 Variable Call costs 6 (1) AO2 Total costs 66 (1 of) AO2
One2One Link	Fixed costs £ Depreciation 13 Rental 10 <u> </u> 23 (1) AO3 Variable Call 90 (1) AO2 90 Total cost 113 (1 of) AO2	Fixed costs £ Depreciation 13 Rental 10 <u> </u> 23 Variable Call 45 (1) AO2 Total cost 45 Total cost 68 (1 of) AO2
Speed Call	Fixed costs £ Depreciation 6 Rental 45 <u> </u> 51 (1) AO3 Variable Call 48 (1) AO2 48 Total cost 99 (1 of) AO2	Fixed costs £ Depreciation 6 Rental 45 <u> </u> 51 Variable Call 24 (1) AO2 24 Total cost 75 (1 of) AO2

Question Number	Answer	Mark
5(d)	AO1(2) AO1: Two marks for identification. <ul style="list-style-type: none"> • Sales Manager National Telecom (1of) • Purchasing Manager National Telecom (1of) 	(2)

Question Number	Indicative content	Mark
5(e)	<p>AO2 (1), AO3 (2), AO4 (3)</p> <p>Potential arguments for apportionment</p> <ul style="list-style-type: none">• Overhead is divided on the most reasonable basis. The sales and purchasing managers will be responsible for the provision of services to a number of departments. There is a requirement to apportion this cost and the most reasonable basis for apportionment must be determined• A fair share of overheads is attached to each department. What amounts to a 'fair share' will be determined by the method of apportionment chosen• The apportionment will be based upon the cost driver for that overhead. The factor which links the expenditure to the volume of use must be determined. <p>Potential arguments against apportionment</p> <ul style="list-style-type: none">• The division of the cost is an estimate of use and not a precise calculation• Apportionment can be an accurate calculation because there is a strong link between the cost and the 'driver'. However, the link can be arbitrary if the link between the cost and the 'driver' is not strong• Requires considerable work to determine the basis of apportionment. Detailed consideration of the driving factors and collection of data to enable the apportionment to be completed will be required <p>Conclusion</p> <ul style="list-style-type: none">• Candidates may argue for or against apportioning the mobile phone costs. Candidate's decision should be supported by key arguments in arriving at that decision.	<p>(6)</p>

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Question Number	Answer	Mark
6(a)	<p>AO1 (4) AO1: Four marks for correct explanations.</p> <p>Capital expenditure is the acquisition of or enhancement of non-current assets (1) which will provide a benefit to the business for more than one year. (1)</p> <p>Revenue expenditure is day to day expenditure (1) the benefit of which will only be in the current year. (1)</p>	(4)

Question Number	Answer	Mark
6(b)	<p>AO1 (4) AO1: Four marks for correct explanation. A proportion of the non-current asset value (depreciation) (1) will be charged to the Statement of Profits or Losses and Other Comprehensive Income. (1)</p> <p>The non-current asset will be recorded in the Statement of Financial Position at original cost (1) less accumulated depreciation (1) to give the carrying value which will be totalled with the other assets.</p>	(4)

Question Number	Answer	Mark
6(c)	<p>AO3 (2) AO3: Two marks for analysing the scenario and determining the concept.</p> <p>(i) Prudence (1)</p> <p>(ii) Consistency (1)</p>	(2)

Question Number	Answer	Mark
6(d)(i)	<p>AO2 (5), AO3 (1) AO2: five marks for correct calculation. AO3: One mark for analysing the difference.</p>	(6)

Straight line		Reducing balance	
	£		£
Cost	25 000	Cost	25 000
30 September 2014	<u>2 500</u> (1) AO2	30 September 2014	<u>5 000</u> (1) AO2
Carrying value	22 500	Carrying value	20 000
30 September 2015	<u>2 500</u> (1) AO2	30 September 2015	<u>4 000</u> (1) AO2
Carrying value	20 000	Carrying value	16 000
		Difference	
		Reducing balance	5 000 + 4 000 = 9 000
		Straight line	2 500 + 2 500 = <u>5 000</u>
		Difference	4 000 (2/1 of) AO3
		OR carrying value	
		Reducing balance	16 000
		Straight line	<u>20 000</u>
		Difference	4 000 (2/1 of) AO3

Question Number	Answer	Mark
6(d) (ii)	<p>AO2 (2) AO2: Two marks for correct calculation.</p> <p>30 September 2016 16 000 (1 of) x 20% = 3 200 (1) AO2</p>	(2)

Question Number	Answer	Mark																																																																														
6(e)	<p>AO2 (5), AO3 (1) AO2: Five marks for correctly posting figures and labelling. AO3: One mark for correctly posting the annual depreciation and difference.</p> <p style="text-align: center;">Computers - Provision for Depreciation Account</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th colspan="3" style="text-align: left;">£</th> <th colspan="3" style="text-align: right;">£</th> </tr> </thead> <tbody> <tr> <td colspan="3">2014</td> <td colspan="3">2014</td> </tr> <tr> <td>30 Sept</td> <td>Balance c/d</td> <td style="text-align: right;"><u>2 500</u></td> <td>30 Sept</td> <td>Income Statement</td> <td style="text-align: right;"><u>2 500</u> (1) AO2</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;"><u>2 500</u></td> <td></td> <td></td> <td style="text-align: right;"><u>2 500</u></td> </tr> <tr> <td colspan="3">2015</td> <td colspan="3">2015</td> </tr> <tr> <td>30 Sept</td> <td>Balance c/d</td> <td style="text-align: right;">5 000</td> <td>1 Oct</td> <td>Balance b/d</td> <td style="text-align: right;">2 500 (1) AO2</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;"><u>5 000</u></td> <td>30 Sept</td> <td>Income statement</td> <td style="text-align: right;"><u>2 500</u> (1) AO2</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;"><u>5 000</u></td> <td></td> <td></td> <td style="text-align: right;"><u>5 000</u></td> </tr> <tr> <td colspan="3">2016</td> <td colspan="3">2016</td> </tr> <tr> <td>30 Sept</td> <td>Balance c/d</td> <td style="text-align: right;">12 200</td> <td>1 Oct</td> <td>Balance b/d</td> <td style="text-align: right;">5 000 (1 of) AO2</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;"><u>12 200</u></td> <td>30 Sept</td> <td>Income Statement</td> <td style="text-align: right;"><u>7 200</u> (1 of) AO3</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;"><u>12 200</u></td> <td></td> <td>(3 200 + 4 000)</td> <td style="text-align: right;"><u>12 200</u></td> </tr> <tr> <td></td> <td></td> <td></td> <td>1 Oct</td> <td>Balance b/d</td> <td style="text-align: right;">12 200 (1 of) AO2</td> </tr> </tbody> </table>	£			£			2014			2014			30 Sept	Balance c/d	<u>2 500</u>	30 Sept	Income Statement	<u>2 500</u> (1) AO2			<u>2 500</u>			<u>2 500</u>	2015			2015			30 Sept	Balance c/d	5 000	1 Oct	Balance b/d	2 500 (1) AO2			<u>5 000</u>	30 Sept	Income statement	<u>2 500</u> (1) AO2			<u>5 000</u>			<u>5 000</u>	2016			2016			30 Sept	Balance c/d	12 200	1 Oct	Balance b/d	5 000 (1 of) AO2			<u>12 200</u>	30 Sept	Income Statement	<u>7 200</u> (1 of) AO3			<u>12 200</u>		(3 200 + 4 000)	<u>12 200</u>				1 Oct	Balance b/d	12 200 (1 of) AO2	(6)
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6(f)	<p>AO2 (1), AO3 (2), AO4 (3)</p> <p>Potential arguments for keeping straight line</p> <ul style="list-style-type: none"> • Simple to calculate, easier to use. The calculation is a straight percentage of cost • Consistent to retain straight line method. Applying the consistency concept it would be better to retain the current method • Equal usage in each year. The straight line concept is valid on the grounds that the usage of the non-current asset will probably be the same each year. Therefore an equal amount of depreciation should be charged against income • Time and skill required to restate previous year's figures. Re-calibrating the overhead calculations will take time and accounting skills. <p>Potential arguments against keeping straight line</p> <ul style="list-style-type: none"> • Computers depreciate by more than 10% per annum. Computers tend to lose considerable value in the early years, a 10% charge will understate the depreciation incurred • Carrying value will be higher than market value for many years. The non-current asset will therefore be overvalue in the financial position statement • Applying the concept of prudence, the change in method is advised. The change would ensure that depreciation charged would be appropriate to the value of the non-current asset. <p>Conclusion</p> <ul style="list-style-type: none"> • Candidates may argue for or against retaining straight line. Candidate's decision should be supported by key arguments in arriving at that decision. 	(6)

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