Past Paper

This resource was created and owned by Pearson Edexcel

Surname	Other n	ames
Pearson Edexcel International Advanced Level	Centre Number	Candidate Number
Accounting International Advar	nced Subsidiary	,
Paper 1: The Accour	iting System ai	nd Costing
Thursday 19 October 2017 Time: 3 hours		Paper Reference WAC11/01

Instructions

- Use **black** ink or ball-point pen.
- Fill in the boxes at the top of this page with your name, centre number and candidate number.
- Answer **both** questions in Section A and **three** questions in Section B.
- Answer the questions in the spaces provided
 - there may be more space than you need.
- All calculations must be shown.
- Do not return insert with the question paper.

Information

- The total mark for this paper is 200.
- The marks for **each** question are shown in brackets - use this as a guide as to how much time to spend on each question.
- Calculators may be used.
- The source material for use with Questions 1 to 6 is in the enclosed source booklet.

Advice

- Read each question carefully before you start to answer it.
- Check your answers if you have time at the end.

Turn over ▶







www.mystudybro.com

Accounting Unit 1
WAC01 or WAC11

Past Paper This resource was created and owned by Pearson Edexcel

SECTION A

Answer BOTH questions in this section.

1 Aaron and Bitan are in partnership, sharing profits and losses equally.

On 31 July 2016, the capital account balances of the partners were:

Aaron £50 000 Bitan £75 000

On 1 August 2016, Aaron and Bitan agreed to admit Chaman as a partner. A Partnership Agreement was prepared as follows:

- Chaman would bring assets of £35 000 into the partnership.
- Goodwill was valued at £40 000
- Goodwill would not be retained in the books of the new partnership.
- No interest would be paid on capital.
- Interest would be charged on drawings at the rate of 5% on balances at the end of the year.
- Salaries would be paid to Bitan £15 000 and Chaman £12 000
- Profits and losses would be shared: Aaron two-fifths $(^2/_5)$; Bitan two-fifths $(^2/_5)$ and Chaman one-fifth $(^1/_5)$.

Accounting Unit 1
WAC01 or WAC11

Past Paper

www.mystudybro.comThis resource was created and owned by Pearson Edexcel

At the end of the first year of trading, on 31 July 2017, the following balances **excluding the capital accounts** remained in the books of the partnership.

	£
Current accounts - 1 August 2016 Aaron	1 300 Dr
Bitan	900 Cr
Drawings - Aaron	8 000
Bitan	21 000
Chaman	16 000
Revenue	377 500
Purchases	183 200
Non-current assets (cost):	
Land and buildings	100 000
Motor vehicles	80 000
Office equipment	40 000
Provision for depreciation:	
Land and buildings	4 000
Motor vehicles	24 000
Office equipment	10 000
Wages and salaries	56 500
General expenses	31 000
Allowance for doubtful debts	1 500
Inventory 1 August 2016	36 500
Carriage inwards	10 300
Carriage outwards	7 450
Insurance	3 650
Rent	12 000
Rent receivable	1 750
Motor vehicles expenses	9 800
Trade receivables	48 000
Trade payables	42 050
Bank	5 000 Dr
8% bank loan (repayable December 2025)	50 000
Bank loan interest paid	2 000

Additional information at 31 July 2017

- Inventory £40 000
- Insurance includes the annual motor vehicle renewal of £1 200 paid on 1 February 2017.
- General expenses of £4 000 were prepaid.
- Rent receivable of £750 is outstanding.
- The 8% bank loan was taken out in 2015.
- Drawings included the payment of the partner's salaries.
- Depreciation is charged at the rate of:
 - 2% per annum on the cost of land and buildings
 - 20% per annum on motor vehicles using the reducing balance method
 - 15% per annum on office equipment using the straight line method.
- The allowance for doubtful debts is to be maintained at 5%.

Required

- (a) Prepare, for the year ended 31 July 2017, the:
 - (i) capital accounts of Aaron, Bitan and Chaman

(5)

(ii) Statement of Profit or Loss and Other Comprehensive Income (including the appropriation of profit or loss)

(20)

(iii) current accounts of Aaron, Bitan and Chaman.

(6)

(b) Prepare the Statement of Financial Position at 31 July 2017.

(12)

Chaman considered setting up business as a sole trader before agreeing to join the partnership of Aaron and Bitan.

(c) Evaluate Chaman's decision to join the partnership of Aaron and Bitan as an alternative to opening a business as a sole trader.

(12)

(Total for Question 1 = 55 marks)

Past Paper (Mark Scheme)

www.mystudybro.comThis resource was created and owned by Pearson Edexcel

Question Number	Answer	Mark
1 (a)(i)	AO1 (1), AO2 (1), AO3 (3) AO1: One mark for posting the correct capital introduced. AO2: One mark for deriving the correct closing balances. AO3: Three marks for correctly calculating and recording the goodwill adjustment.	
		(5)

(i)

Capital Accounts

			o a o r tar r				
	Aaron	Bitan	Chaman		Aaron	Bitan	Chaman
	£	£	£		£	£	£
Goodwill	16 000	16 000	8 000	Balance b/d	50 000	75 000	
	(1) AO3		(1) AO3				
Balance c/d	54 000	79 000	27 000	Assets			35 000
							(1) AO1
				Goodwill	20 000	20 000	
						(1)	
						AO3	
	<u>70 000</u>	<u>95 000</u>	<u>35 000</u>		<u>70 000</u>	<u>95 000</u>	<u>35 000</u>
				Balance b/d	54 000	79 000	27 000
						(1)of	All 3
						AO2	

This resource was created and owned by Pearson Edexcel

WAC01 or WAC11

(ii)

AO1 (6), AO2 (14)

AO1: Six marks for transferring balances from the list of balances to the financial statements without amendment. AO2: Fourteen marks for adjusting balances from the list of balances and posting correctly in the financial statements.

Aaron, Bitan and Chaman Statement of Profit or Loss and Other Comprehensive Income for the year ended 31 July 2017

		£	£
Revenue		£	377 500
Less			311 300
Opening inventory		36 500	
Purchases		183 200	
Carriage inwards		10 300 (1) A	\O1
Carrage inwards		230 000	
Closing inventory		(40 000)	
Cost of sales		(10 000)	<u>190 000 (1)of + w AO2</u>
Gross profit			187 500
Plus Other income:			10, 200
Rent receivable (1 750 -	+ 750)		2 500 (1) AO2
Trent receivable (1 730	1 730)		190 000
Less			170 000
Depreciation – Land an	nd buildings	2 000 (1) A	02
_	vehicles	11 200 (1) A	
	equipment	6 000 (1) A	
Wages and salaries	equipment	56 500 (1) A	
General expenses	$(31\ 000 - 4\ 000)$	27 000 (1) A	
Allowance for doubtful		900 (1) A	
Carriage outwards		7 450 (1) A	
Insurance	(3650 - 600)	3 050 (1) A	
Rent	(2 32 3 3 3 3)	12 000 (1) A	
Motor vehicle expenses		9 800 (1) A	
Bank loan interest	$(2\ 000 + 2\ 000)$	4 000 (1) A	
Zumi Town miorosv	(= 000 : = 000)	(1)	(139 900)
Profit for the year			50 100
Plus			
Interest on drawings -	Aaron	400 (1)	AO2
	Bitan	300 (1)	
	Chaman	<u>200 (1)</u>	
			900
			51 000
Less			
Salaries-	Bitan	15 000	
	Chaman	12 000 (1) A	\01
		``,	<u>(27 000)</u>
			24 000
Share of profit	Aaron		9 600 (1)of AO2
	Bitan		9 600
	Chaman		<u>4 800</u> (1)of AO2
			<u>24 000</u>

This resource was created and owned by Pearson Edexcel

(iii)

AO1 (2), AO2 (4)

AO1: Two marks for transferring balances from the list of balances to the account without amendment.

A02: Four marks for recording correct calculations from appropriation.

Current Accounts

			arr Crit 7100	Garres			
	Aaron	Bitan	Chaman		Aaron	Bitan	Chaman
	£	£	£		£	£	£
Balance b/d	1 300			Balance		900	
				b/d			
Salaries paid		15 000	12 000	Salaries		15 000	12 000
		(1) AO2	Both			(1) AO1	Both
Drawings	8 000	6 000	4 000	Share of	9 600	9 600	4 800
	(1)			profit		(1)of AO2	All 3
	AO1			_			
Int on	400	300	200	Balance	100		
drawing		(1)of AO2	All 3	c/d			
Dolonos o/d		4 200	600				
Balance c/d		4 200	600				
	<u>9 700</u>	<u>25 500</u>	<u>16 800</u>		<u>9 700</u>	<u>25 500</u>	<u>16 800</u>
Balance b/d	100			Balance		4 200	600
				b/d		(1) of AO2	All 3

www.mystudybro.comThis resource was created and owned by Pearson Edexcel

Question	Answer				Mark			
Number	AO1 (4) AO2 (7) 002 (4)	\					
1 (b)	AO1 (4), AO2 (AO1: Four mar			rring				
	balances from							
	position staten							
	A02: Seven ma							
	treatment of th	-	•					
	AO3: One mark for correctly calculating the							
	adjusted trade	receivables	s.					
	State	ement of Financial	Position at 31 July	2017				
	Assets	mone of tindrolar	r osition at or sary	2017				
	Non-current Assets	Cost	Accumulated	Carrying				
			Depreciation	Value				
	Land and buildings	<u>£</u> 100 000	£ 6 000	£ 94 000 (1)of AO2				
	Motor vehicles	80 000	35 200 14 000	44 800 (1)of AO2				
	Office equipment	<u>40 000</u> 220 000	<u>16 000</u> <u>57 200</u>	24 000 (1)of AO2 162 800				
	Current Assets							
	Inventory		40 000 (1)	NO1				
	Trade receivables Less Allowance for doub	48 000 tful debts (2 400)						
			45 600 (1) of					
	Other receivables: (4 00 Bank	00 + 750 +600	5 350 (1) A <u>5 000</u> (1) /					
	Total Assets			<u>95 950</u>				
	Total Assets			<u>258 750</u>				
	Capital and Liabilities Capital Accounts							
	Aaror	า	54 000					
	Bitan Chan		79 000 <u>27 000</u>					
			<u> </u>	160 000 (1)of AO2				
	Current Accounts Aaror	า	100 Dr					
	Bitan		4 200 Cr					
	Chan	nan	<u>600</u> Cr	4 700 (1)of AO2				
	Non-current Liabilities 8% bank loan (repayabl	o Docombor 2025)						
		e December 2025)	1	50 000 (1) AO1				
	Current Liabilities Trade payables		42 050 (1)	AO1				
	Other payables:		2 000 (1)					
	Total Capital and Liabilit	ies		<u>44 050</u> 258 750				
	Total Supital and Liabilit	.00		<u>200 100</u>	(12)			

Questi Numbe		Indicative Content
1 (c)		AO1 (1), AO2 (1), AO3 (5), AO4 (5)
		Potential arguments for Greater resources available to business. Can specialise to strengths of the partnership. Cover for holidays and sickness.
		Potential arguments against Must share profits. Cannot make decisions without referring to other partners. Need for mutual trust as joint and several liability.
		Decision Candidates may decide that the decision to join the partnership was a positive or negative move. Candidate's decisions must be supported by a rationale of key points in arriving at that conclusion.
		(12)
Level	Mark	Descriptor
Level 1	1-3	A completely incorrect response. Isolated elements of knowledge and understanding recall based. Weak or no relevant application to the scenario set.
		Generic assertions may be present.
Level 2	4-6	Elements of knowledge and understanding, which are applied to the scenario. Chains of reasoning are present, but may be incomplete or invalid. A generic or superficial assessment is present.
Level 3	7-9	Accurate and thorough understanding, supported throughout by relevant application to the scenario. Some analytical perspectives are present, with developed chains of reasoning, showing causes and/or effects. An attempt at an assessment is presented, using financial and non-financial information, in an appropriate format and communicates reasoned explanations.
Level 4	10-12	Accurate and thorough knowledge and understanding, supported throughout by relevant and effective application to the scenario. A coherent and logical chain of reasoning, showing causes and effects. Assessment is balanced, wide ranging and well contextualised using financial and non-financial information and makes informed recommendations and decisions.

This resource was created and owned by Pearson Edexcel

2 Marvan extracted a trial balance on 31 August 2017. The trial balance failed to balance so Marvan opened a Suspense Account to record the difference.

On inspection of the books and draft financial statements, Marvan discovered the following errors:

- (1) The Sales Day Book had been under-cast by £3 250
- (2) Purchases on credit from Gayesha of £850, had been recorded in the ledger account of Gihan.
- (3) On 31 August 2017, a page from the inventory count (stock-take), for a total of £900, had been omitted.
- (4) Discount allowed of £280 had been credited to the Discount Allowed Account.
- (5) Rent of £6 000 had been paid for the period 1 May 31 October 2017. The full amount had been charged to the Statement of Profit or Loss and Other Comprehensive Income.
- (6) Telephone expenses of £750 had been correctly recorded in the Bank Account but had been recorded in the Telephone Expenses Account as £570
- (7) The purchase of a new computer, £5 000, had been recorded in the Computer Expenses Account. Depreciation was charged on computers at the rate of 25% per annum using the straight line method.

Required

(a) Identify which of the above errors could be corrected by using the Suspense Account.

(3)

(b) Prepare the journal entries to record the correction of all errors. Narratives are **not** required.

(16)

(c) Prepare the Suspense Account after the correction of all errors, showing the opening balance.

(5)

Autumn 2017

www.mystudybro.com

Accounting Unit 1

Past Paper

This resource was created and owned by Pearson Edexcel

WAC01 or WAC11

On the 31 August 2017, the following balances were recorded in the ledger **before** the correction of errors.

Inventory Account £41 600
Discount Allowed Account £1 320
Computer Expenses Account £12 300

Required

- (d) Prepare the following corrected ledger accounts:
 - (i) Inventory Account

(3)

(ii) Discount Allowed Account

(3)

(iii) Computer Expenses Account.

(3)

Although the trial balance had failed to balance, Marvan prepared draft financial statements that showed a draft profit for the year of £23 350

(e) Calculate the revised profit or loss for the year **after** the correction of all errors by completing the table in your Question Paper.

(10)

(f) Evaluate the usefulness of preparing draft financial statements when it is known that there are errors in the books.

(12)

(Total for Question 2 = 55 marks)

TOTAL FOR SECTION A = 110 MARKS

Although the trial balance had failed to balance, Marvan prepared draft financial statements that showed a draft profit for the year of £23 350

(e) Calculate the revised profit or loss for the year **after** the correction of all errors by completing the table.

(10)

			£
Draft profit for the year			23 350
	Increase	Decrease	
	£	£	
(1) The Sales Day Book had been under-cast by £3 250			
(2) Purchases on credit from Gayesha £850, had been recorded in the ledger account of Gihan.			
(3) On 31 August 2017, a page from the inventory count (stock-take), for a total of £900, had been omitted.	=		
(4) Discount allowed of £280 had been credited to the Discount Allowed Accoun	t.		
(5) Rent of £6000 had been paid for the period 1 May – 31 October 2017. The full sum had been charged to the Statement of Profit or Loss and Other Comprehensiv Income.	e		
(6) Telephone expenses of £750, had been correctly recorded in the Bank Account but had been recorded in the Telephone Expenses Account as £570			
(7) The purchase of a new computer, £5 000, had been recorded in the Computer Expenses Account. Depreciation was charged on computers at the rate of 25% per annum using the straight line method.			
Sub total			
Revised profit for the year			

Question	Answer	Mark
Number		
2 (a)	AO2 (3) AO2: Three marks for correctly identifying the errors requiring a suspense account.	
	(1) (1) AO2 (4) (1) AO2 (6) (1) AO2	(3)

Question Number	Answer			Mark		
2 (b)	AO1 (3), AO2 (13) AO1: Three marks for correctly identifying the account. AO2: Thirteen marks for correctly identifying the account and the entry and value.					
	Suchanas	Dr £	Journal Cr £			
	Suspense Revenue	3 250	(1) AO2 3 250 (1) AO2			
	Gihan Gayesha	850	(1) AO2 850 (1) AO2			
	Inventory (1) AO1 Income statement	900	900 (1) AO2			
	Discount Allowed Suspense (1) AO1	560	(1) AO2 560			
	Rent Income statement (1) AO	2 000	(1) AO2 2 000			
	Telephone Expenses Suspense	180	(1) AO2 180 (1) AO2			
	Computer Computer Expenses Income statement/	5 000	(1) AO2 5 000 (1) AO2			
	Depreciation Provision for depreciation	1 250	(1) AO2 1 250 (1) AO2	(16)		

Question Number	Answer				Mark	
2 (c)	AO1: T balanc AO2: T	e of the acc	for posting the			
			Suspense Account			
	Revenue	f 3 250 (1) AO2 3 250	Balance b/d Telephone expenses Discount allowed	£ 2 510 (2) /(1)of AO1 180 (1) AO2 <u>560</u> (1) AO2 <u>3 250</u>		
					(5)	

Accounting Unit 1
WAC01 or WAC11

Past Paper (Mark Scheme)

www.mystudybro.com
This resource was created and owned by Pearson Edexcel

Question Number	Answer	Mark
2 (d)(i)	AO1 (3)	
	AO1: Three marks for recording the correction	
	or balancing the account.	(3)

Inventory Account

	miventory necount							
2017		£	2017		£			
31 Aug	Balance b/d	41 600	31	Balance c/d	42 500			
		(1) AO1	Aug					
	Income Statement	900						
		(1) AO1						
		<u>42 500</u>			<u>42 500</u>			
I Sept	Balance b/d	42 500						
		(1)of AO1						

(3)

Question	Answer	Mark
Number		
2 (d)(ii)	AO1 (3)	
	AO1: Three marks for recording the correction	
	or balancing the account.	(3)

Discount Allowed Account

2017		£	2017		£
31 Aug	Balance b/d	1 320	31	Balance c/d	1 880
		(1) AO1	Aug		
	Suspense	560			
		(1) AO1			
		<u>1 880</u>			<u>1 880</u>
1 Sept	Balance b/d	1 880			
		(1)of AO1			

(3)

Question	Answer	Mark
Number		
2 (d)(iii)	AO1 (3)	
	AO1: Three marks for recording the correction	
	or balancing the account.	(3)

Computer Expenses Account

Computer Expenses Account							
2017		£	2017		£		
31 Aug	Balance b/d	12 300	31	Computer Account	5 000		
		(1) AO1	Aug	-	(1) AO1		
			31	Balance c/d	7 300		
			Aug				
		<u>12 300</u>			<u>12 300</u>		
1 Sept	Balance b/d	7 300					
		(1)of AO1					

www.mystudybro.com
This resource was created and owned by Pearson Edexcel

Question Number	Answer	Mark
2 (e)	AO2 (9), AO3 (1) AO2: Nine marks for identifying the correct effect of the error. AO3: One mark for correctly calculating the depreciation.	(10)

				£		
Draft profit for the year						
		Increase	Decrease			
		£	£			
(1)	The Sales Day Book had been under-cast by £3 250.	3 250 (1) AO2				
(2)	Purchases on credit from Gayesha £850, had been recorded in the ledger account of Gihan.	No effect (1) AO2				
(3)	On 31 August 2017, a page from the inventory count (stock-take), for a total of £900, had been omitted.	900 (1) AO2				
(4)	Discount allowed of £280 had been credited to the Discount Allowed Account.		560 (1) AO2			
(5)	Rent of £6 000 had been paid for the period 1 May - 31 October 2017. The full amount had been charged to the Statement of Profit or Loss and Other Comprehensive Income.	2 000 (1) AO2				
(6)	Telephone expenses of £750, had been correctly recorded in the Bank Account but had been recorded in the Telephone Expenses Account as £570.		180 (1) AO2			
(7)	The purchase of a new computer, £5 000, had been recorded in the Computer Expenses Account. Depreciation is charged on computers at the rate of 25% per annum using the straight line method.	5 000 (1) AO2	1 250 (1) AO3			
Sul	b total	11 150	1 990			
Re	vised profit for the year			32 510 (2)/(1)of AO2		

Accounting Unit 1
WAC01 or WAC11

Past Paper (Mark Scheme)

www.mystudybro.comThis resource was created and owned by Pearson Edexcel

Question Number		Indica	tive Content	Mark
2 (f)		AO1 ((1), AO2 (1), AO3 (5), AO4 (5)	
Pre Giv Ass Eas		Pre Giv Ass Eas	cial arguments for pares draft figures for use. es a reasonable estimate of profit. ists the making of decisions. sier to adjust draft statements to prepare all statements.	
		Rel wh Wo	tial arguments against liance cannot be placed upon the information ich is not accurate. ork has to be repeated – time and cost. In lead to incorrect decisions.	
		identif	scussion of errors such as type, location, ication etc. accuracy.	
Candid prepal errors		prepar errors move.	dates may decide that the decision to re financial statements when there are in the books was a positive or negative Candidate's decisions must be rted by a rationale of key points in	
			ig at that conclusion.	(12)
Level	Ma	ark	Descriptor	•
	0		A completely incorrect response.	
Level 1	1-	.3	Isolated elements of knowledge and understarecall based. Weak or no relevant application to the scena Generic assertions may be present.	
Level 2 4 - 6		- 6	Elements of knowledge and understanding, which are applied to the scenario. Chains of reasoning are present, but may be incomplete or invalid. A generic or superficial assessment is present.	
Level 3	7	- 9	Accurate and thorough understanding, support throughout by relevant application to the sce Some analytical perspectives are present, will developed chains of reasoning, showing causeffects. An attempt at an assessment is presented, unfinancial and non-financial information, in an appropriate format and communicates reason explanations.	orted enario. th ses and/or sing

SECTION B

Answer THREE questions from this section.

3 Bebi is a sole trader buying and selling goods for cash and on credit. When she commenced business she decided not to keep a formal set of books.

Bebi is now required to calculate her profit or loss for the year and seeks your help.

In discussion with Bebi the following information is available:

- (1) At the start of the year, on 1 October 2016, her assets and liabilities were:
 - inventory £13 600
 - motor van for business use £11 400 (at valuation)
 - trade receivables £10 400
 - trade payables £8 000
 - bank overdraft £1 700
- (2) Cheque receipts during the year from trade receivables were £106 000 for credit sales and a further £9 200 was owed by trade receivables at 30 September 2017.
- (3) Bebi banked £3 000 from cash sales **after** she had paid for the following in cash:
 - motor van expenses £7 800
 - wages £14 000
 - personal drawings £9 200
- (4) Credit purchases of £95 000 were paid by cheque during the year and £15 000 was owed to trade payables at 30 September 2017.
- (5) Bebi marked up all goods by 33¹/₃%
- (6) The motor van was valued at £8 300 at 30 September 2017.
- (7) Bebi paid £6 500 by cheque for general expenses during the year.
- (8) At 30 September 2017, wages of £900 were accrued and general expenses of £400 were prepaid.

www.mystudybro.com

Accounting Unit 1

ist Paper	This resource was created and owned by Pearson Edexcei	WACU1 or WAC1
Requi	red	
(a)	Calculate, for the year ended 30 September 2017, the:	
	(i) total revenue	(4)
	(ii) total purchases.	(3)
(b)	Calculate, at 30 September 2017, the:	
	(i) closing inventory	(3)
	(ii) bank balance.	(3)
(c)	Prepare the Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 September 2017.	
		(7)
Ве	bi is considering merging her business and personal bank account.	
(d)	Explain the accounting concept that would be broken if Bebi records all business and personal transactions in a single bank account.	
		(2)
(e)	Explain the method of depreciation used for the motor van.	(2)
(f)	Evaluate Bebi's decision not to maintain a formal set of books.	(6)

(Total for Question 3 = 30 marks)

Level 4	10 - 12	Accurate and thorough knowledge and understanding, supported throughout by relevant and effective application to the scenario. A coherent and logical chain of reasoning, showing causes and effects. Assessment is balanced, wide ranging and well contextualised using financial and non-financial
		information and makes informed recommendations and decisions.

Question Number	Answer	Mark
3 (a) (i)	AO2 (4) AO2: Four marks for completing the calculations.	
	Revenue £	
	Cash receipts 34 000 (1) AO2 Cheque receipts 106 000 (1) AO2 Trade receivables at end 9 200 149 200	
	Trade receivables at start (10 400) (1) AO2 Revenue 138 800 (1) of AO2	
		(4)

Question	Answer	
Number		Mark
3 (a) (ii)	AO2 (3) AO2: Three marks for completing the calculations.	
	Purchases £	
	Cheque payments 95 000 (1) AO2	
	Trade payables at end <u>15 000</u> 110 000	
	Trade payables at start (8 000) (1) AO2	
	Purchases 102 000 (1) of AO2	
		(3)

www.mystudybro.com
This resource was created and owned by Pearson Edexcel

Question Number	Answer	Mark
3 (b) (i)	AO3 (3) AO3: Three marks for calculations for closing inventory.	IVIdi K
	Closing inventory	
	Sales 138 800 x 100 = Cost of sales 104 100 (1)of AO3 133 1/3	
	(13 600 + Purchases 102 000 of) = 115 600 (1)of AO3- Cost of sales 104 100 = 11 500 (1)of AO3	
		(3)

Question Number	Answer	Mark
3 (b) (ii)	AO1 (2), AO2 (1) AO1: Two marks for establishing receipts and payments. AO2: One mark for adjusting the calculations for opening balance.	IVIAIK
	Receipts Payments Trade receivables 106 000 Trade receivables 95 000 (1) Cash sales 3 000 General expenses 6 500 AO1 109 000 (1) AO1 101 500	
	Opening balance (1 700) + 109 000 - 101 500 = 5 800 (1) of AO2	(3)

Question Number	Answer	Mark
3 (c)	AO1 (4), AO2 (3)	
	AO1: Four marks for transferred	
	balances.	
	A02: Three marks adjusting balances to	
	be included.	
	be included.	
	Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 September 2017	
	£ £ £ Revenue 138 800 (1) of AO1	
	Revenue 138 800 (1)of AO1	
	Opening inventory 13 600	
	Purchases <u>102 000</u> of	
	115 600 Closing inventory (11 500) (1) of AO1	
	Closing inventory (11 500) (1) of AO1 Cost of sales 104 100	
	Gross profit 34 700 (1)of AO2	
	Less Motor van expenses 7 800 (1) AO1	
	Motor van expenses	
	Motor van depreciation 3 100 (1) AO1	
	General expenses (6 500 – 400) <u>6 100</u> (1) AO2	
	Profit for the year 2 800	
	2 800	
		/->
		(7)

Question	Answer	Mark
Number		
3 (d)	AO1 (1), AO3 (1) AO1: One mark for stating the meaning of the concept. AO3: One mark for naming the concept.	
	Accounting/Business entity (1) AO3 the owner and the business will have a separate identity (1) AO1.	
		(2)

Past Paper (Mark Scheme)

www.mystudybro.com
This resource was created and owned by Pearson Edexcel

Question	Answer	Mark
Number		
3 (e)	AO1 (2) AO1: Two marks for explaining the method and its application.	
	Revaluation method (1) AO1 based on the reduction in the market value over the accounting period. (1) AO1	
		(2)

Question Number	Indic	cative Content	Mark
3 (f)	AO2	(1), AO3 (2), AO4 (3)	
	book B ti P	ntial positive points for maintaining a set of cs dalances of personal accounts available at all imes. rofit can be ascertained. assists decision making.	
	book	ntial arguments for not maintaining a set of cs cost and employment of accounting specialist. More time to run the business.	
	Deci	sion about errors.	
	set of Canonical Canonica Canonical Canonica Canonical Canonical Canonical Canonical Canonical Canonical C	of books is a positive or negative move. didate's decisions must be supported by a male of key points in arriving at that	
	CONC	lusion.	(6)
Level	Mark	Descriptor	
	0	A completely incorrect response.	
Level 1	1-2	Isolated elements of knowledge and understa which are recall based. Generic assertions may be present. Weak or no relevant application to the scenar	J
Level 2	3-4	Elements of knowledge and understanding, wapplied to the scenario. Some analysis is present, with developed chareasoning, showing causes and/or effects approximation, although these may be incompleted. An attempt at an evaluation is presented, using financial and perhaps non-financial information decision.	ins of or invalid.
Level 3	5-6	Accurate and thorough knowledge and unders Application to the scenario is relevant and eff A coherent and logical chain of reasoning, sho causes and effects is present. Evaluation is balanced and wide ranging, usin and perhaps non-financial information and an appropriate decision is made.	ective. owing ig financial

4 The Statement of Financial Position of Hoppe Electricals at 30 June 2016, showed the following:

Non-current Asset	Cost	Accumulated Depreciation	Carrying Value
	£	£	£
Land and buildings	250 000	80 000	170 000
Motor vehicles	72 000	30 000	42 000
Loose tools	15 000	5 000	10 000
Total	337 000	115 000	222 000

- (1) During the year ended 30 June 2017, the following non-current asset transactions took place:
 - An extension to the building costing £60 000 was completed and occupied.
 - New motor vehicles were purchased at a cost of £23 000
 - Existing motor vehicles with a cost of £25 000, were sold for their carrying value of £5 000
 - Additional loose tools were purchased for £6 000. Loose tools were valued on 30 June 2017 at £14 000
- (2) Hoppe Electricals has the following depreciation policy:
 - Land and buildings are depreciated at the rate of 10% per annum using the straight line method.
 - Motor vehicles are depreciated at the rate of 25% per annum using the reducing balance method.
 - Loose tools are depreciated using the revaluation method.
 - A full year's depreciation is charged on all non-current assets owned at the end of the year.

Required

- (a) State how the following accounting concepts apply to depreciation:
 - (i) going concern

(2)

(ii) consistency.

(2)

Autumn 2017

www.mystudybro.com

Accounting Unit 1

Past Paper This resource was created and owned by Pearson Edexcel

WAC01 or WAC11

(b) Calculate the depreciation to be charged for each type of non-current asset for the year ended 30 June 2017:

(i) land and buildings

(2)

(ii) motor vehicles

(3)

(iii) loose tools.

(3)

(c) Complete the schedule of non-current assets in your Question Paper.

(12)

(d) Evaluate the depreciation policy of Hoppe Electricals for land and buildings.

(6)

(Total for Question 4 = 30 marks)

WAC01 or WAC11

(c) Complete the schedule of non-current assets.

(12)

Schedule of Non-current Assets at 30 June 2017

	Land and buildings	Motor vehicles	Loose tools
	£	£	£
Cost at 30 June 2016	250 000	72 000	15 000
Additions for year			
Disposals for year			
Total non-current asset cost			
Less depreciation			
Provision at 30 June 2016	80 000	30 000	5 000
Depreciation on non-current asset disposals			
Depreciation for the year ended 30 June 2017			
Total accumulated depreciation			
Carrying value at 30 June 2017			

Question	Answer	Mark
Number		
4 (a) (i)	AO1 (2) AO1: Two marks for stating how the concepts apply to depreciation.	
	Going concern It is assumed that the business will have perpetual life (1) AO1 Therefore the cost of non-current assets should be matched to each accounting period over the useful life of the asset. (1) AO1	
		(2)

Question Number	Answer	Mark
4 (a) (ii)	AO1 (2) AO1: Two marks for stating how the concepts apply to depreciation.	
	Consistency Whichever method of depreciation and rate has been chosen for a non-current asset it should be consistently applied to the non-current assets' useful life (1) AO1 to avoid distortion of profit. (1) AO1	(2)
		(2)

Question Number	Answer	Mark
4 (b) (i)	AO2 (2) AO2: Two marks for completing the calculations.	
	Land and buildings	
	250 000 + 60 000 = 310 000 (1) AO2 x 10% = 31 000 (1)of AO2	
		(2)

Past Paper (Mark Scheme)

www.mystudybro.com
This resource was created and owned by Pearson Edexcel

Question	Answer	Mark
Number		
4 (b) (ii)	AO2 (2), AO3 (1)	
	AO2: Two marks for completing the	
	calculations.	
	A03: One mark for adjusting the	
	calculations for disposals.	
	Motor vehicles	
	Wotor vernores	
	Carrying value after disposal 37 000 (1) AO3 +	
	23 000 = 60 000 (1) AO2 x 25% = 15 000 (1)of	
	AO2	
	OR	
	((42 000 – 5 000 (1) AO3) + 23 000 (1) AO2))	
	x 25% = 15 000 (1)of	
		(2)
		(3)

Question	Answer	Mark
Number 4 (b) (iii)	AO2 (1), AO3 (2) AO2: One mark for completing the calculations. AO3: Two marks for adjusting the calculations for disposals.	
	Loose tools 15 000 + 6 000 = 21 000 (1) AO2 - 14 000 = 7 000 (1) AO3 - 5000 = 2 000 (1) AO3	
		(3)

www.mystudybro.comThis resource was created and owned by Pearson Edexcel Past Paper (Mark Scheme)

Question Number	Answer				Mark	
4 (c)	table.	s for inserting fig				
	Schedule of Non-current Assets at 30 June 2017.					
		Land and buildings	Motor vehicles	Loose tools		
		£	£	£		
	Cost at 30 Ju 2016	ine 250 000	72 000	15 000		
	Additions for	year 60 000 (1) AO1	23 000 (1) AO1	6 000 (1) AO2		
	Disposals for		(25 000) (1) AO2	(-)		
	Total non- current asse cost	310 000 et	70 000	21 000		
	Less depreciation	1				
	Provision at 3 June 2016		(30 000)	(5000)		
	Depreciation non-current a disposals		20 000 (1) AO2	-		
	Depreciation the year ender June 2017		(15 000) (2)(1)of AO2	(2 000) (1)of AO2		
	Total accumulated depreciation		(25 000)	(7000)		
	Carrying val 30 June 2017	ue at 199 000	45 000 (1)of AO1	14 000 (1)of AO1		
					(12)	

Question Number	Indicati	ve Content	Mark			
4 (d)	AO2 (1), AO3 (2), AO4 (3)				
	Build dete Accr Pruc Stra	Potential positive arguments for the policy Buildings will require depreciation because they will deteriorate. Accruals/matching concepts are being applied. Prudence concept has been applied. Straight line method is the same depreciation each year and does not distort profit.				
	Land At 1 cond	Potential negative points for the policy Land is not normally depreciated. At 10% the rate is too high for matching/accruals concept. The book value may not be near to the market value.				
	NOT Less tin Less err	me to calculate. rors.				
	straight appropr must be	cision Indidates may decide that the application of 10% Indicates may decide the application of 10% Indicates may decide that the application of 10% Indicates may decide the 10% Indicates may decide				
Lovel	Most	Descriptor	(6)			
Level	Mark 0	Descriptor A completely incorrect response.				
Level 1	1-2	Isolated elements of knowledge and understandi which are recall based. Generic assertions may be present. Weak or no relevant application to the scenario s	J			
Level 2	3-4	Elements of knowledge and understanding, which are applied to the scenario. Some analysis is present, with developed chains of reasoning, showing causes and/or effects applied to the scenario, although these may be incomplete or invalid. An attempt at an evaluation is presented, using financial and perhaps non-financial information, with a decision.				
Level 3	5-6	Accurate and thorough knowledge and understanding. Application to the scenario is relevant and effective. A coherent and logical chain of reasoning, showing causes and effects is present. Evaluation is balanced and wide ranging, using financial and perhaps non-financial information and an appropriate decision is made.				

This resource was created and owned by Pearson Edexcel

- **5** Ding Repairs is in business as a car body repair workshop. The business has three departments: Metal shop, Paint shop and Administration. The following information is available:
 - (1) Raw materials car parts and paint.
 All car parts and paint to repair cars are purchased to order and will be charged to the customer at cost plus 20%
 - (2) Labour

Metal shop employees are paid £7.50 per hour. Paint shop employees are paid £10.00 per hour.

Metal shop employees work 45 hours per week for 50 weeks per year. 80% of all employee working hours are charged directly to customer repair jobs.

Paint shop employees work 48 hours per week for 50 weeks per year. 75% of all employee working hours are charged directly to customer repair jobs.

(3) Overheads

Allocated overheads:

£

		_
•	Metal shop	39 000
•	Paint shop	53 000
•	Administration	24 000

Other overheads:

	£
Rent and rates	20 000
Depreciation of equipment	28 000
Insurance	7 000
Management salaries	45 000

Additional information

	Metal shop	Paint shop	Administration
Floor area (sq m)	600	300	100
Employees (number)	5	3	1
Equipment value (£)	20 000	100 000	20 000

The total overhead for Administration is reallocated: 75% Metal Shop, 25% Paint Shop.

www.mystudybro.com

Accounting Unit 1
WAC01 or WAC11

Past Paper

This resource was created and owned by Pearson Edexcel

Required

(a) Explain the accounting terms:

(i) semi-variable cost

(2)

(ii) overhead allocation

(2)

(iii) absorption of overheads.

(2)

(b) Calculate the **total** overhead cost (including the reallocation of Administration), of the:

- Metal shop
- Paint shop.

(7)

(c) Calculate the overhead recovery rates per labour hour for the:

(i) Metal shop

(2)

(ii) Paint shop.

(2)

A customer has requested a quotation for the repair of his car. Ding Repairs will purchase the car parts and paint for £250. The repair will take 16 hours in the Metal shop and 20 hours in the Paint shop. Ding Repairs will include an additional charge of £150 on the total cost for profit.

Required

(d) Prepare the quotation for the customer.

(7)

(e) Evaluate the usefulness of apportioning overheads to departments.

(6)

(Total for Question 5 = 30 marks)

Question Number	Answer	Mark
5 (a) (i)	AO1 (2) AO1: Two marks for explaining the terms.	
	Semi-variable cost	
	The cost includes a fixed (1) AO1 and a variable component (1) AO1 OR	
	Electricity, telephone charges where there is a fixed cost (standing charge) (1) and a variable cost (cost of calls or electricity usage) (1).	(2)

Question	Answer	Mark
Number		
5 (a) (ii)	AO1 (2)	
	A01: Two marks for explaining the terms.	
	Overhead allocation	
	Costs which are wholly identifiable (1) AO1 with	
	one cost centre. (1) AO1	
		(2)

Accounting Unit 1
WAC01 or WAC11

Question Number	Answer	Mark
5 (a) (iii)	AO1 (2) AO1: Two marks for explaining the terms.	
	Absorption of overheads	
	A basis of recovering the total costs of a cost centre by the jobs that pass through them (1) AO1. This may be by a labour hour rate or machine hour rate. (1) AO1	
	OR	
	The money charged for customers jobs (1) based on the calculated budgeted overhead absorption rate (1)	(2)

Accounting Unit 1

WAC01	or	WAC11

Question Number	Answer				Mark	
5 (b)	AO1 (2), AO2 (4) AO1: Two mark allocated overh AO2: Four mark basis of apporti apportionment. AO3: One mark depreciation.					
	Metal shop Paint shop Administration					
	Allocated overheads	39 000	53 000	-		
	Rent and rates	12 000	6 000	2 000 (1) AO2		
	Depreciation	4 000	20 000	4 000 (1) AO3		
	Insurance	1 000	5 000	1 000 (1) AO2		
	Management salaries	<u>25 000</u> 81 000	<u>15 000</u> 99 000	<u>5 000</u> (1) AO2 36 000		
	Reallocation	<u>27 000</u>	9 000	(1)of AO2		
	Total	108 000	108 000	(1)of AO1		
					(7)	

Question Number	Answer	Mark
5 (c) (i)	AO2 (1), AO3 (1) AO2: One mark for calculating the hourly rate. AO3: One mark for calculating the annual hours chargeable to customer's jobs.	
	Metal shop	
	£ <u>108 000</u> = £12 (1)of AO2 9 000 (1) AO3	
		(2)

Question Number	Answer	Mark
5 (c) (ii)	AO2 (1), AO3 (1) AO2: One mark for calculating the hourly rate. AO3: One mark for calculating the annual hours chargeable to customer's jobs.	
	Paint shop $ \frac{\text{£}108\ 000}{5\ 400\ \textbf{(1)}\ AO3} = \text{£}20\ \textbf{(1)of}\ AO2 $	(2)

Accounting Unit 1
WAC01 or WAC11

www.mystudybro.comThis resource was created and owned by Pearson Edexcel Past Paper (Mark Scheme)

Question	Answer					Mark
Number						
5 (d)	AO1 (1), AO2 (6) AO1: One mark for transferring the profit figure to the quotation. AO3: Six marks for calculating the corrected figure and then correctly inserting it into the quotation.					
		Qu	uotation			
			£	£		
	Raw materia	als £250 + 20	0%	300	(1) AO2	
	Direct labou					
		16 x £7.5				
	Paint snop	20 x £10	200 (1) A	320		
	Overheads			0_0		
	Metal shop	16 x £12	192 (1)o t	f AO2		
	Paint shop	20 x £20	400 (1)o			
	Total			<u>592</u> 1 212		
	Profit				(1) AO1	
	Quotation p	rice			_(1) of	
	'				AO2	
						(7)

www.mystudybro.comThis resource was created and owned by Pearson Edexcel

Question Number	Indicat	ive Content	Mark		
5 (e)	AO2 (02 (1), AO3 (2), AO4 (3)			
	A reeacl	al positive arguments for apportionment ealistic estimate of the usage of specific costs by h department. Expartmental rate can be calculated for tations.			
	Only Cos rem	al negative points for apportionment y an estimate. It may not be reduced if the department is oved or under performs. Itly, time consuming, requires skill.			
	not use	ates may decide that apportionment is useful or eful. Candidate's decisions must be supported by hale of key points in arriving at that conclusion. (6)			
Level	Mark	Descriptor			
	0	A completely incorrect response.			
Level 1	1-2	Isolated elements of knowledge and understand which are recall based. Generic assertions may be present. Weak or no relevant application to the scenario	· ·		
Level 2	3-4	Elements of knowledge and understanding, which are applied to the scenario. Some analysis is present, with developed chains of reasoning, showing causes and/or effects applied to the scenario, although these may be incomplete or invalid. An attempt at an evaluation is presented, using financial and perhaps non-financial information, with a decision.			
Level 3	5-6	Accurate and thorough knowledge and understanding. Application to the scenario is relevant and effective. A coherent and logical chain of reasoning, showing causes and effects is present. Evaluation is balanced and wide ranging, using financial and perhaps non-financial information and an appropriate decision is made.			

This resource was created and owned by Pearson Edexcel

- **6** Yaso is in business buying and selling goods on credit. He is concerned that although his business is making a good profit, his balance at the bank is not increasing. The following information is available:
 - (1) At 1 September 2016, the bank balance was £40 000, and the inventory was £35 000
 - (2) Summarised bank transactions for the year ended 31 August 2017.

	£
Receipts from trade receivables	625 000
Payments to trade payables	580 000
Non-current assets purchased	250 000
6% loan taken out by Yaso	300 000
Expenses paid	125 000
Drawings	40 000

(3) Asset and liabilities at 31 August 2017.

	£
Trade receivables	160 000
Trade payables	60 000
Inventory	45 000
Expenses prepaid	20 000
Non-current assets	320 000
6% bank loan	300 000

(repayable December 2022)

Bank To be calculated

(4) Credit transactions in the year ended 31 August 2017.

	<u>£</u>
Purchases	570 000
Revenue	800 000

Required

- (a) Explain the accounting terms:
 - (i) profitability

(2)

(ii) liquidity.

(2)

(b) Calculate the bank balance at 31 August 2017.

(4)

This resource was created and owned by Pearson Edexcel

- (c) Calculate, for the year ended 31 August 2017, the:
 - (i) inventory turnover (times)

(2)

(ii) current ratio

(2)

(iii) liquid (acid test) ratio

(2)

(iv) trade payables payment period (in days)

(2)

(v) trade receivables collection period (in days)

(2)

(vi) revenue to non-current assets.

(2)

The following information is available for Yaso's business for the previous year, ended 31 August 2016, and for the sector average for that year.

	Yaso For the year ended 31 August 2016	Sector average For the year ended 31 August 2016
Inventory turnover	11 times	12 times
Current ratio	1.9:1	2:1
Liquid (acid test) ratio	1.1:1	1:1
Trade payables payment period (in days)	40 days	45 days
Trade receivables collection period (in days)	50 days	35 days
Revenue to non-current assets	2:1	2.5:1

(d) Evaluate the liquidity of Yaso's business at 31 August 2017.

(6)

A friend of Yaso's stated that you cannot judge the success of a business by the financial factors alone. You must also consider non-financial factors.

(e) Identify **four** non-financial factors that could be important when judging the success of Yaso's business.

(4)

(Total for Question 6 = 30 marks)

TOTAL FOR SECTION B = 90 MARKS
TOTAL FOR PAPER = 200 MARKS

www.mystudybro.com
This resource was created and owned by Pearson Edexcel

Question	Answer	Mark
Number		
6 (a) (i)	AO1 (2) AO1: Two marks for explaining the terms.	
	Profitability – The amount of profit earned (1) AO1 by a business for every £ of capital/sales invested in it. (1) AO1	
		(2)

Question Number	Answer	Mark
6 (a) (ii)	AO1 (2) AO1: Two marks for explaining the terms.	
	Liquidity – The ability of the business to meet financial commitments/current liabilities (1) AO1 turning current assets into cash. (1) AO1	
		(2)

Question Number	Answer	Mark
6 (b)	AO1 (1), AO2 (3) AO1: One mark for using the opening bank balance. AO2: Three marks for calculating the total receipts and expenditure and calculating the closing balance.	
		(4)

Receipts	£	Payments	£
Receipts from trade receivables	625 000	Payments to trade payables	580 000
6% Loan taken out by Yaso	300 000	Non-current assets	250 000
		Expenses paid	125 000
		Drawings	40 000
	925 000	_	995 000

Balance 40 000 **(1)** AO1+ 925 000 **(1)** AO2- 995 000 **(1)** AO2= 30 000 overdraft **(1)of** AO2

Question Number	Answer	Mark
6 (c) (i)	AO2 (1), AO3 (1) AO2: One mark for the correct answer with descriptor. AO3: One mark for calculating the corrected figure and then correctly inserting it into the ratio.	
	Inventory turnover (times)	
	$560\ 000$ (1) AO3 = 14 times (1) of AO2 (35 000 + 45 000)/2	
		(2)

Question Number	Answer	Mark
6 (c) (ii)	AO2 (1), AO3 (1) AO2: One mark for the correct answer with descriptor. AO3: One mark for calculating the corrected figure and then correctly inserting it into the ratio.	
	Current ratio $\frac{45\ 000\ +\ 160\ 000\ +20\ 000}{60\ 000\ +\ 30\ 000\ \textbf{of}}$ (1) AO3 = 2.50:1 (1) of AO2	
		(2)

Question Number	Answer	Mark
6 (c) (iii)	AO2 (2) AO2: Two marks for calculating the correct answer with descriptor.	
	Liquid (acid test) ratio	
	160 000 + 20 000 60 000 + 30 000 of (1) AO2	
		(2)

Question Number	Answer	Mark
6 (c) (iv)	AO2 (2) AO2: Two marks for calculating the correct answer with descriptor.	
	Trade payables payment period (in days)	
	60 000 x 365 570 000 (1) AO2	
		(2)

Question Number	Answer	Mark
6 (c) (v)	AO2 (2) AO2: Two marks for calculating the correct answer with descriptor.	
	Trade receivables collection period (in days)	
	$\frac{160\ 000\ x\ 365}{800\ 000\ (1)\ AO2} = 73\ days\ (1)\ AO2$	
		(2)

Question Number	Answer	Mark
6 (c) (vi)	A02 (1), A03 (1) A02: One mark for the correct answer with descriptor. A03: One mark for calculating the corrected figure and then correctly inserting it into the ratio.	
	Revenue to non-current assets	
	800 000 320 000 (1) AO2 OR	
	250% (1)	
		(2)

Question Number	Indicat	ive Content	Mark
6 (d)	AO2 (1), AO3 (2), AO4 (3) Own figure rule applies Potential positive arguments for liquidity The current and liquid (acid test) ratio are higher than the accepted benchmark. Inventory is being turned over quicker than last year or the sector average. The current and liquid (acid test) ratio are higher than last year and the sector average. Trade payables payment period is slightly better than last year and the sector average. Potential negative points for liquidity The current and liquid (acid test) ratio mainly consist of outstanding trade receivables. The trade receivables collection at 73 days is too high and debt collection procedures need reviewing. Trade receivables collection has worsened and is more than twice the sector average. Although the revenue to non-current assets is comparable with last year and the sector average. The purchase of £320 000 of new non-current assets has had an effect on the availability of cash. Decision Candidates may decide that the liquidity is sufficient or insufficient. Candidate's decisions must be supported by a rationale of key points in arriving at that		
	conclus		(6)
Level	Mark	Descriptor	
Level 1	1-2	A completely incorrect response. Isolated elements of knowledge and understand which are recall based. Generic assertions may be present. Weak or no relevant application to the scenario	set.
Level 2	3-4	Elements of knowledge and understanding, which are applied to the scenario. Some analysis is present, with developed chains of reasoning, showing causes and/or effects applied to the scenario, although these may be incomplete or invalid. An attempt at an evaluation is presented, using financial and perhaps non-financial information, with a decision.	

Accounting Unit 1
WAC01 or WAC11

Past Paper (Mark Scheme)

www.mystudybro.comThis resource was created and owned by Pearson Edexcel

Level 3	5-6	Accurate and thorough knowledge and understanding.
		Application to the scenario is relevant and effective.
		A coherent and logical chain of reasoning, showing
		causes and effects is present.
		Evaluation is balanced and wide ranging, using financial
		and perhaps non-financial information and an
		appropriate decision is made.

Question Number	Answer	Mark
6 (e)	AO1 (4) AO1: Four marks for listing non-financial factors.	
	Skill of the staff Management Product range Product development Location of the business Reputation/goodwill Customer loyalty Relationship with suppliers	
	Competitive environment 4 x (1) AO1	(4)