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A	ccounting				
Int	ternational Advance per 1: The Accountir			osting	
	must have:				Total Marks

Instructions

- Use **black** ink or ball-point pen.
- Fill in the boxes at the top of this page with your name, centre number and candidate number.
- Answer **both** questions in Section A and **three** questions from Section B.
- All calculations must be shown.
- Answer the questions in the spaces provided there may be more space than you need.
- Do not return the Source Booklet with the question paper.

Information

- The total mark for this paper is 200.
- The marks for each question are shown in brackets
 use this as a guide as to how much time to spend on each question.
- Calculators may be used.
- The source material for use with Questions 1 to 6 is in the enclosed source booklet.

Advice

- Read each question carefully before you start to answer it.
- Check your answers if you have time at the end.





Turn over 🕨



SECTION A

Answer BOTH questions in this section.

1 Rach and Saada are in partnership as accountants sharing profits and losses equally.

On 1 January 2018 the following were the partners' balances:

		£
Capital accounts	Rach	25 000
	Saada	30 000
Current accounts	Rach	2 600 Cr
	Saada	4 100 Cr

On 1 January 2018 Rach and Saada admitted Galenia as a partner. Galenia introduced capital of £15 000 by cheque into the partnership.

The new partnership agreement stated:

- goodwill was valued on 1 January 2018 at £50 000. This would **not** be retained in the books
- interest would be paid on the capital balances at the end of each year at the rate of 10%
- interest would be charged on the total drawings made during the year at the rate of 4%
- no salaries would be paid to the partners
- profits and losses would be shared by Rach, Saada and Galenia in the ratio 2:2:1

On 31 December 2018, after the first year of trading of the new partnership, the following balances, **excluding capital and current accounts**, were in the books.

	£
Accountancy fees received	246 400
Non-current assets (at cost)	
Leasehold premises	160 000
Motor vehicles	62 000
Fixtures and computers	48 000
Provisions for depreciation	
Leasehold premises	86 900
Motor vehicles	32 000
Fixtures and computers	14 000
Motor vehicles running expenses	24 350
Telephone and broadband expenses	6 200
Trade receivables	38 000
Trade payables	17 000
Computer maintenance	17 950
Insurance	30 000
Electricity and water	8 550
Marketing	15 000
Wages and salaries	75 500
6% bank loan (repayable 2022)	40 000
Drawings – Rach	10 000
Saada	7 500
Galenia	7 500
Cash and bank	2 450 Dr

Additional information at 31 December 2018

- (1) Accountancy fee income of £7 000 in November 2018 had not been invoiced, and no entries had been recorded in the books.
- (2) Prepaid marketing £2 100
- (3) Accrued expenses: telephone and broadband expenses £300, wages and salaries £4 600
- (4) The 6% bank loan was taken out on 1 April 2018. No interest had been paid on the loan.
- (5) A computer costing £4 000, and with a carrying value of £1 400, was sold for £250 cash on 15 December 2018. No record of the transaction had been recorded in the books.
- (6) Depreciation is charged on all non-current assets owned at the end of the year as follows:
 - the leasehold on the premises is for 20 years. The appropriate amount is to be written off the leasehold
 - motor vehicles at the rate of 20% per annum using the reducing balance method
 - fixtures and computers at the rate of 25% per annum using the straight line method.
- (7) Trade receivables of £3 000 are considered irrecoverable.
- (8) An allowance for doubtful debts of 5% is to be created.

Required

(a) Prepare, for the year ended 31 December 2018, the:
(i) capital accounts of the partners
(4)
(ii) Statement of Profit or Loss and Other Comprehensive Income (including the appropriation section)
(19)
(iii) current accounts of the partners.
(4)
(b) Prepare the Statement of Financial Position at 31 December 2018.
(16)
(c) Evaluate the use of accounting concepts and conventions in the preparation of the financial statements of a business.
(12)

Question Number	Answer	Mark
1 (a)(i)	AO1(2), AO2(2) AO1: Two marks for balances and introducing capital. A02: Two marks for goodwill calculation and posting.	
		(4)

Capital Account

Date	Details	Rach	Saada	Galenia	Date	Details	Rach	Saada	Galenia
2018		£	£	£	2018		£	£	£
1 Jan	Goodwill	20 000	20 000	10 000	1 Jan	Balance	25 000	30 000	
		All	balances	1 AO2		Introduced			15 000
									1 AO1
31	Balance	30 000	35 000	5 000		Goodwill	25 000	25 000	
Dec									
							<u>1 AO2</u>	<u>Both</u>	
		<u>50 000</u>	<u>55 000</u>	<u>15 000</u>			<u>50 000</u>	<u>55 000</u>	<u>15 000</u>
					2019				
					1 Jan	Balance b/d	30 000	35 000	5 000
							All	balances	1 AO1

Question Number	Answer	Mark
1 (a)(ii)	AO1 (5), AO2(12), AO3(2) AO1: Five marks for transferring balances to the income statement. A02: Twelve marks for calculating or adjusting balances in the income statement. AO3: Two marks for balances requiring two levels of adjustment.	(19)

Rach, Saada and Galenia

Statement of Profit or Loss and Other Comprehensive Income for the year ended 31 December 2018

	£	£	£		
Revenue		246 400 + 7 000	253 400 (1) AO2		
Less					
Telephone and broad	•	6 200 +300	6 500 (1) AO1		
Depreciation –Lease	•		8 000 (1) AO2		
	vehicles		6 000 (1) AO2		
	s and computers		11 000 (1) AO2		
Loss on sale of comp			1 150 (1) AO3		
Motor vehicle runnin			24 350 (1) AO1		
Computer maintenar	nce		17 950 (1) AO1		
Insurance			30 000 (1) AO1		
Electricity and water		45 000 0 400	8 550 (1) AO1		
Marketing		15 000 - 2 100	12 900 (1) AO2		
Wages and salaries		75 500 +4 600	80 100 (1) AO2		
Bank loan interest			1 800 (1) AO2		
Bad debt			3 000 (1) AO2		
Allowance for doubtf	ul debts		<u>2 100</u> (1) AO3		
			(<u>213 400)</u>		
Profit for the year			40 000		
Plus					
Interest on drawing	s- Rach		400 (1) AO2		
	Saada		300 (1) AO2		
	Galenia		<u>300</u>		
			<u>1 000</u>		
			41 000		
Less					
Interest on capital	Rach		3 000 (1of) AO2 All		
	Saada		3 500		
	Galenia		<u>500</u>		

		<u>(7 000)</u>
		34 000
Share of profit	Rach	13 600 (1of) AO2 All
	Saada	13 600 Correct split
	Galenia	<u>6 800</u>
		(<u>34 000)</u>

Question Number	Answer	Mark
1 (a)(iii)	AO1 (4) AO1: Four marks for posting balances.	(4)

Current Account

Date	Details	Rach	Saada	Galenia	Date	Details	Rach	Saada	Galenia
2018		£	£	£	2018		£	£	£
31 Dec	Drawings	10 000	7 500	7 500	1 Jan	Balance	2 600	4 100	-
		All	balances	1 AO1	31	ln't on	3 000	3 500	500
					Dec	сар			
	Dr'gs int	400	300	300			All	balances	1 AO1
		All	balances	1 AO1					
						Profit	13 600	13 600	6 800
							All	balances	_1 <u>A01</u>
	Balance	<u> 8 800 </u>	<u>13 400</u>			Balance			<u> </u>
		<u>19 200</u>	<u>21 200</u>	<u>7 800</u>			<u>19 200</u>	<u>21 200</u>	7 800
2019					2019				
1 Jan	Balance			500	1 Jan	Balance	8 800	13 400	
						b/d			

Question Number	Answer	Mark
1 (b)	AO1 (5), AO2 (9), AO3(2) AO1: Five marks for transferring balances to the position statement. AO2: Nine marks for calculating or adjusting balances in the position statement. AO3: Two marks for balances requiring two levels of adjustment.	(16)

Statement of Financial Position at 31 December 2018

Non-current	Assets			
		Cost	Accumulated	Carrying
			depreciation	value
		£	£	£
Leasehold p		160 000	94 900	65 100 (1)of AO2
Motor vehicl	es	62 000	38 000	24 000 (1)of AO2
Fixtures and	computers	<u>44 000(1) /</u>	AO2 22 400(1)of AO3	<u>21 600</u>
		<u>266 000</u>	<u>155 300</u>	110 700 (1)of AO2
Current Asse	ets			
Trade receiv			38 000-3 000+7 000	42 000 (1)of AO2
Less Allowar	nce for doubtfu	ul debts		<u>(2 100)</u>
				39 900 (1) AO3
Other receiv	ables:			2 100(1) AO2
Cash and ba	nk		2 450 + 250	<u>2 700</u> (1) AO2
				<u>44 700</u>
Total Assets				<u>155 400</u>
CapitalAccou	unto			
CapitalAccou	Rach	30 000		
	Saada	35 000		
	Gallenia	<u>5 000</u>		
	Gallellia	<u> </u>	7(000 (1)of AO2
Current Acco	ounts			
	Rach	8 800		
	Saada	13 400		
	Gallenia	<u>(500)</u>		
			21	1 700 (1of) <mark>AO2</mark>
Non-current	Liabilities			
6% Bank loa	n (repayable 2	.022)		40 000 (1) AO1

Current Liabilities	
Trade payables	17 000

Winter 2019

Past Paper (Mark Scheme)

Trade payables		17 000 (1) AO1
Other payables:	(300+4 600+1 800)	<u>6 700</u>
	(1) <mark>AO1</mark> (1) <mark>AO1</mark> (1) <mark>AO1</mark>	<u>23 700</u>
Total Capital and Liabilities		<u>155 400</u>

Question Number	Indicative Content	Mark
1 (c)	AO1 (1), AO2 (1), AO3 (5), AO4 (5)	
	Positive points for concepts and conventions	
	Enables the financial statements of different businesses to be prepared using the same approach. Enables different periods and businesses to be ompared. Trust on the reliability of the information by stakeholders.	
	Negative points for concepts and conventions	
	Requires professional input to apply the concepts and conventions.	
	Concepts and conventions can contradict each other. Interpretation of concepts and conventions can vary.	
	Decision Candidates may conclude concepts and conventions are critical for accounting or not critical for accounting. Candidates should support that decision with an appropriate rationale.	
	NOTE Candidates are required to evaluate the use NOT to describe particular concepts or conventions. No marks will be awarded for descriptions of concepts and conventions.	
		(12)

Level	Mark	Descriptor
	0	A completely incorrect response.
Level 1	1-3	Isolated elements of knowledge and understanding recall based. Weak or no relevant application to the scenario set. Generic assertions may be present.
Level 2	4 - 6	Elements of knowledge and understanding, which are applied to the scenario. Chains of reasoning are present, but may be incomplete or invalid. A generic or superficial assessment is present.
Level 3	7 - 9	Accurate and thorough understanding, supported throughout by relevant application to the scenario. Some analytical perspectives are present, with developed chains of reasoning, showing causes and/or effects. An attempt at an assessment is presented, using financial and non-financial information, in an appropriate format and communicates reasoned explanations.
Level 4	10 - 12	Accurate and thorough knowledge and understanding, supported throughout by relevant and effective application to the scenario. A coherent and logical chain of reasoning, showing causes and effects. Assessment is balanced, wide ranging and well contextualised using financial and non-financial information and makes informed recommendations and decisions.

st P	aper This resource was	w.mystudybro.com created and owned by Pearson Edexc			
2	Abhra sells sandwiches to local busine Quality Catering.	sses, which he purchases ready-m	ade from		
	Abhra does not maintain full accountir available for the year ended 31 Decem		mation is		
		ank Summary	£		
	£Balance b/d18 000Cash sales banked180 000Sale of fixtures2 400Commission received9 100Rent received5 900Balance b/d18 250(2) Abhra banked all cash from sales a	Paid to Quality Catering Wages Motor vehicle expenses Purchase of motor vehicle Premises rent Bank Ioan repaid and interest General expenses Balance c/d fter paying the following:	115 000 23 450 14 100 11 500 10 000		
	£Wages3 250 peDrawings1 500 peMotor vehicle expenses1 700				
	(3) Balances at:				
	1 January 2018 31 December 2018 £ £				
	Motor vehicles (carrying value) Fixtures and fittings (carrying value) Trade receivables Trade payable (Quality Catering) 5% bank loan Motor vehicle expenses General expenses	30 000 35 000			
	(4) There was no inventory of sandwic	hes at the beginning or end of th	e year.		
	(5) There was no interest outstanding	on the bank loan.			

Required

(a) Prepare the Statement of Profit or Loss and Other Comprehensive Income for the year ended 31 December 2018. **Show all workings.**

(16)

Abhra does not maintain full accounting records, but is considering preparing full accounting records in the future. To assist Abhra to make a decision he wishes to see an example of double entry accounting.

(b) Prepare the Quality Catering Account for the year ended 31 December 2018 as it would have appeared if Abhra had maintained full accounting records.

(5)

(c) State **four** advantages for Abhra of preparing full accounting records.

(4)

Abhra sells two types of sandwich, the basic and the superior, which he purchases from Quality Catering. The following information is available.

	Basic	Superior
Purchase price from Quality Catering	£2.50 per sandwich	£3.25 per sandwich
Abhra selling price	£3.50 per sandwich	£5.00 per sandwich

Abhra is considering setting up his own sandwich production facility rather than purchasing sandwiches from Quality Catering. He has prepared the following annual cost estimates of producing his own sandwiches.

Sandwich type	Basic	Superior
Production required per week	800	300
Raw materials		
Bread – two slices per sandwich	£1.50 for 24 slice loaf	£2.40 for 24 slice loaf
Fillings	£5.00 for 10 sandwiches	£4.00 for 5 sandwiches
Labour		
Production time @ £7.20 per hour	10 sandwiches per hour	6 sandwiches per hour
Direct expenses		
Packaging	£15.50 for 100 boxes	£30 for 100 boxes
Overheads		
Total additional production overheads	£27 500 p	er annum

st Paper	This resource was created and owned by realson Edexcer	WACUT OF WACT
Ad	ditional information	
•	Each sandwich is packaged in one box for sale.	
•	Abhra would absorb the total additional production overheads on the basis of t number of sandwiches produced.	he
•	Production will be for 50 weeks of the year.	
Re	quired	
(d)	Complete the table in your Question Paper to show the total weekly cost of producing each type of sandwich.	(4.2)
		(12)
(e)	Calculate the production cost of:	
	one basic sandwichone superior sandwich.	(2)
Ab	hra intends to sell the sandwiches at a profit margin of 40%.	(-)
(f)	Calculate the price that Abhra would need to charge for:	
	one basic sandwichone superior sandwich.	
		(4)
(g)	Evaluate whether Abhra should continue to purchase the sandwiches from Quality Catering or set up his own sandwich production facility.	
		(12)
	(Total for Question 2 = 55 n	narks)

TOTAL FOR SECTION A = 110 MARKS

(d) Complete the table to show the **total weekly** cost of producing **each** type of sandwich.

(12)

Sandwich type	Basic	Superior
Production required per week	800	300
	£	£
Raw materials		
Bread – two slices per sandwich		
Fillings		
Labour		
Production time @ £7.20 per hour		
Direct expenses		
Packaging		
Overheads		
Total additional production overheads		
Total weekly production cost (£)		



Question Number	Answer	Mark
2 (a)	AO1 (3), AO2 (9), AO3 (4) AO1: Three marks for transferring balances to the position statement. AO2: Nine marks for calculating or adjusting balances in the position statement. AO3: Four marks for balances requiring two levels of adjustment.	(16)

Abhra Sandwiches

Statement of Profit or Loss and Other Comprehensive Income for the year ended 31 December 2018.

	£	£
Revenue		
180 000 + 39 000 + 18	8 000 + 1 700 - 4 900 + 5 700	239 500 (4) AO2
Cost of sales	115 000 – 12 350 + 17 800	(<u>120 450</u>) (2) AO2
Gross profit		119 050
Other income		
Commission received		9 100 (1) AO1
Rent received		<u>5 900 (1) AO1</u>
		134 050
Expenses		
Wages	23 450+ 39 000	62 450 (1) AO2
Motor vehicle expenses	14 100+1 700-600-350	14 850 (2) AO3
Premises rent		10 000 (1) AO1
Bank loan interest	7 300 – 6 000	1 300 (1) AO2
General expenses	15 800 – 750 + 1 300	16 350 (1) AO2
Depreciation – Motor vehicles		6 500 (1) AO3
Fixtures and fittings	_	<u>800 (1) AO3</u>
		<u>112 250</u>
Profit for the year		<u>21 800</u>

Note:

Revenue adjustment to 180 000, 1 mark for two correct, 2 marks for three correct. 3 marks for four correct.

Cost of sales adjustment to 135 000, 1 mark for one correct.

Question Number	Answer	Mark
2 (b)	AO1 (4), AO2 (1) AO1: Four marks for transferring balances given in resource booklet. A02: One mark for correctly recording purchases.	(5)

Quality Catering Account

Date	Details	£	Date	Details	£
2018			2018		
	Bank	115 000 (1) AO1	1 Jan	Balance b/d	12 350 (1) AO1
31	Balance c/d	<u>17 800 (1) AO1</u>		Purchases	<u>120 450 (1of) AO2</u>
Dec					
		<u>132 800</u>			<u>132 800</u>
			2019		
			1 Jan	Balance b/d	17 800 (1) AO1

Question	Answer	Mark
Number		
2 (c) AO1 (4) AO1: Four marks for identifying advantages.		
	 Valid answers may include: Running balance in accounts such as Quality Catering Queries about account balances can be discussed with reference to the account Statements of account can be sent out each month The existence of errors can be identified by a trial balance Financial statements can be prepared at regular intervals and profit ascertained 	
	4 x 1 mark	(4)

Question Number	Answer	Mark
2 (d)	AO1 (2), AO2 (8), AO3 (2) AO1: Two marks for arriving at a total cost. A02: Eight marks for calculating raw material, labour and direct expenses. AO3: Two marks for arriving at the overhead cost.	
		(12)

Sandwich type	Basic	Superior
Production required per	800	300
week		
	£	£
Raw materials		
Bread – 2 slices per sandwich	100 (1) AO2	60 (1) AO2
Fillings	400 (1) AO2	240 (1) AO2
Labour		
Production time @ £7.20 per	576 (1) AO2	360 (1) AO2
hour		
Direct expenses		
Packaging	124 (1) AO2	90 (1) AO2
Overheads		
Total additional overheads	400 (1) AO3	150 (1) AO3
Total production cost (£)	1600 (1) AO1	900 (1) AO1

Question Number	Answer		Mark
2 (e)	AO1 (2) A01: Two marks for calcu cost.		
	Production cost per sandv		
	<u>1600</u> = £2 per (1of) AO1 800	<u>900</u> = £3 per (1of) AO1 300	(2)

Question Number	Answer	Mark
2 (f)	AO2 (4) A02: Four marks for calculating the selling price.	
	Selling price £2x100=£3.33(1of) AO2 £3x100=£5(1of) AO2 60 (1) AO2 60 (1) AO2	(4)

Question Number		Indicat	ive Content	Mark	
2 (g)	2 (g) AO1 (1)), AO2 (1), AO3 (5), AO4 (5)		
Own fi		Own fi	gure rule applies.g vtdrv		
Potent sandw			tial positive points for production of riches		
		The sa	ction will be secure and within his control. ndwiches can be made cheaper than the current use arrangements.		
		Quality	control can be assured.		
		Potent sandw	tial negative points against production of riches		
			ction problems will now be for Abhra to resolve. will be more calls on his management time in the		
	He cou no adv Extra s		ld not really reduce the selling prices so there is antage in increased sales potential. taff required to carry out work. e requirements for production which might be		
		Decisio	on)		
		advant	ates may conclude that the production in house is ageous or not advantageous. The candidate's in should be supported by an appropriate ale.		
	—			(12)	
Level	M	ark	Descriptor		
0			A completely incorrect response.		
Level 1	Level 1 1-3		Isolated elements of knowledge and understandin based. Weak or no relevant application to the scenario se Generic assertions may be present.	-	
Level 2 4 - 6		- 6	Elements of knowledge and understanding, which to the scenario. Chains of reasoning are present, but may be incor invalid.		

		A generic or superficial assessment is present.
Level 3 7 - 9 Accurate and		Accurate and thorough understanding, supported throughout
		by relevant application to the scenario.
		Some analytical perspectives are present, with developed
		chains of reasoning, showing causes and/or effects.
		An attempt at an assessment is presented, using financial and
		non-financial information, in an appropriate format and
		communicates reasoned explanations.
Level 4 10 - 12 Accurate and thorough knowledge and understandir		Accurate and thorough knowledge and understanding,
		supported throughout by relevant and effective application to
		the scenario.
		A coherent and logical chain of reasoning, showing causes
		and effects.
		Assessment is balanced, wide ranging and well contextualised
		using financial and non-financial information and makes
		informed recommendations and decisions.

SECTION B

Answer THREE questions from this section.

3 The following draft Statement of Profit or Loss and Other Comprehensive Income was prepared from the books of Cassia for the year ended 31 December 2018.

	£
Revenue	84 000
Cost of sales	<u>(47 000)</u>
Gross profit	37 000
General expenses	(8 000)
Motor vehicle expenses (including depreciation)	<u>(18 000)</u>
Advertising	(12 000)
Loss for the year	<u>(1 000)</u>

After completion of the statement above, Cassia found that the following errors had been made.

- (1) A sale of goods had been made to Johns for £2 800. Johns had returned £600 of the goods as defective. No entries have been recorded in the books for the sale or the return.
- (2) The closing inventory had been overvalued by £1 300
- (3) General expenses included £800 for insurance on the motor vehicles.
- (4) A full year's depreciation, £3 000, had been charged on a new motor vehicle purchased on 1 August 2018. Cassia has the policy that depreciation is charged on non-current assets in proportion to the months of ownership in a year.
- (5) The advertising figure of £12 000 in the Statement of Profit or Loss and Other Comprehensive Income included £4 500 for a campaign from 1 September 2018 to 31 May 2019.

Required

(a) Explain the difference between an **error of compensation** and an **error of reversal**.

(4)

(b) Prepare the journal entries to record the correction of errors (1) to (5) in the books. Narratives are **not** required.

(12)

(c) Complete the table in the question paper showing the revised profit for the year ended 31 December 2018 after the correction of all errors. **You should show all workings.**

(8)

Cassia has been advised that the use of information communication technology (ICT) would remove all chance of errors occurring in her books.

(d) Evaluate this advice.

(6)

(Total for Question 3 = 30 marks)

(c) Complete the table showing the revised profit for the year ended 31 December 2018 after the correction of all errors. You should show all workings.

(8)

Statement of Profit or Loss and Other Comprehensive Income for the year ended 31 December 2018

	Draft	Workings	Revised
	£	£	£
Revenue	84 000		
Cost of sales	<u>(47 000)</u>		
Gross profit	37 000		
General expenses	(8 000)		
Motor vehicle expenses (including depreciation)	(18 000)		
Advertising	<u>(12 000)</u>		
Profit/(Loss) for the year	(1 000)		



Question Number	Answer	Mark
3 (a)	AO1 (4) AO1: Four marks for describing the difference. Error of compensation	
	More than one error (1) AO1 which cancel each other out (1) AO1	
	Error of reversal	
	A single error (1) AO1 where the debiting and crediting are reversed (1) AO1	(4)

Question Number	Answer	Mark
3 (b)	AO1 (4), AO2 (8) AO1: Four marks for correct description of account. A02: Eight marks for correct description of account and numeric entry.	(12)

General Journal

	Debit	Credit
	£	£
Johns (1) AO1	2 800	
Revenue/Sales		2 800 (1) AO2
Sales returns	600 (1) AO2	
Johns		600 (1) AO2
Income statement (1) AO1	1 300	
Inventory		1 300 (1) AO2
Motor vehicle expenses (1) AO1	800	
General expenses		800 (1) AO2
Provision for depreciation (1) AO1	1 750	
Income statement		1 750 (1) AO2
Advertising	2 500 (1) AO2	
Income statement		2 500 (1) AO2

Question Number	Answer	Mark
3 (c)	AO1 (3), AO2 (3), AO3 (2) AO1: Three marks for arriving at profits. A02: Three marks for calculating adjusted balances. AO3: Two marks for arriving at adjusted balances where two errors have occurred.	
		(8)

Statement of Profit or Loss and Other Comprehensive Income for the year ended 31 December 2018

	Draft	Workings	Revised
	£	£	£
Revenue	84 000	+ 2 800 - 600	86 200 (1) AO3
Cost of sales	<u>(47 000)</u>	+1 300	(<u>48 300)</u> (1) AO2
Gross profit	37 000		37 900 (1of) AO1
General expenses	(8 000)	-800	(7 200) (1) AO2
Motor vehicle expenses (including depreciation)	(18 000)	-1 750 +800	(17 050) (1) AO3
Advertising	<u>(12 000)</u>	- 2 500	<u>(9 500)</u> (1) AO2
Profit/(loss) for the year	(1 000)		4 150 (2/1of) AO1

Question	Indicative	e Content	Mark	
Number				
3 (d)	AO2 (1),	AO3 (2), AO4 (3)		
	Positive p	Positive points for ICT		
	software The softw so single	ll be reduced because many of the functions of the are automated. vare will ensure that for every debit there is a credit entry errors will not occur. reconciliations are available to minimise errors.		
	Negative	points ICT		
		professional input. s and incomes can still be incorrectly categorised.		
	reduced	es may conclude that errors would be significantly but not eliminated. Candidates should support that with an appropriate rationale.	(6)	
Level	Mark	Descriptor		
	0	A completely incorrect response.		
Level 1	1-2	Isolated elements of knowledge and understanding recall based. Generic assertions may be present. Weak or no relevant application to the scenario set.	which are	
Level 2	3-4	Elements of knowledge and understanding, which at to the scenario. Some analysis is present, with developed chains of r showing causes and/or effects applied to the scenar although these may be incomplete or invalid.	easoning,	
		An attempt at an evaluation is presented, using final perhaps non-financial information, with a decision.	ncial and	
Level 3	5-6	Accurate and thorough knowledge and understandin Application to the scenario is relevant and effective. A coherent and logical chain of reasoning, showing of effects is present. Evaluation is balanced and wide ranging, using finan perhaps non-financial information and an appropria decision is made.	auses and	

(1) Summary of receipts and payments

4

Receipts Annual subscriptions Life subscriptions Competition fees Sale of fixtures Donations Sales of refreshments	£ 18 900 6 000 1 475 450 700 2 050	Payments General expenses Payment to refreshments supplier Competition expenses Purchase of equipment Competition prizes Ground staff wages	£ 9 000 1 875 430 3 850 910 10 930
(2) Balances		1 January 2018 31 Decem £	ber 2018 £
Receipts and payments ac Equipment and fixtures (ca Trade payables (refreshme Annual subscriptions in- advance arrears Life subscriptions account Competition expenses acc	arrying val nt supplie	ue) 12 400 13 3 r) 110 1 1 250 2 500 To be ca 11 500 To be ca	125 250 Iculated
Inventory of refreshments		85 1	60

- (3) Competition fees of £30 had **not** been recorded in the books.
- (4) There were 80 annual subscription members in 2018 each paying £250 per annum. There were no bad debts in the year.
- (5) There were an additional four life subscription members in the year, each having paid £1 500
- (6) 10% of the Life Subscriptions Account balance at the end of the year is recorded as income for the year.

at Paper	This resource was created and owned by Pearson Edexcer	WACUT OF
Re	quired	
(a)	State two differences between a receipts and payments account and an income and expenditure account.	(4)
(b)	Calculate the:	
	(i) accumulated fund at 1 January 2018	(2)
	(ii) annual subscriptions in arrears at 31 December 2018	(3)
	(iii) profit or loss on competitions for the year ended 31 December 2018	(3)
	(iv) profit or loss on the sale of refreshments for the year ended 31 December 2018.	(3)
(c)	Prepare, for the year ended 31 December 2018, the:	(0)
	(i) Life Subscriptions Account	(4)
	(ii) Income and Expenditure Account.	(5)
(d)	Evaluate the use of life membership subscriptions by clubs.	(6)
	(Total for Question 4 = 30 m	narks)

Question Number	Answer		Mark
4 (a)	AO1 (4) AO1: Four marks for exp		
	Receipts and payments	Income and expenditure	
	The cash book of the club	Establishes the surplus/deficit for a period	
	Cash payments and receipts unadjusted	Incomes/expenses adjusted for prepayments and accruals	
	Only records non- current assets when purchased or sold	Annual depreciation set against income.	
	2 x (1) AO1 from Receipts	and payments section	
	2 x (1) AO1 from Income and expenditure section		(4)

Question Number	Answer	Mark
4 (b)(i)	AO2 (2) A02: Two marks for calculating the accumulated fund.	
		(2)

Accumulated fund			
Asset	£	liabilities	£
Receipts and payments	800	Trade payables	110
Equipment and fixtures	12 400	Subs in advance	1 250
Subs in arrears	500	Life subscriptions	<u>11 500</u>
Inventory	<u>85</u>		12 860 (1)AO2
	13 785		
Accumulated fund		13 785 – 12 860	= 925 (1of) AO2

Question Number	Answer	Mark
4 (b)(ii)	AO2 (2), AO3 (1) AO2: Two marks for calculating annual subscriptions and those in arrears. AO3: One mark for arriving at subscriptions paid involving multiple calculation.	(3)

Annual subscriptions in arrears

	£	
Subscriptions 18 900 + 1 250	- 500 – 250 = 19 400	(1) <mark>AO3</mark>
Annual subscription	= <u>(20 000</u>)	(1) <mark>AO2</mark>
Subscriptions in arrears	600	(1of) <mark>AO2</mark>

Question Number	Answer	Mark
4 (b)(iii)	AO1 (1), AO2 (1), AO3 (1) AO1: One mark for arriving at profits. A02: One mark for calculating income. AO3: One mark for arriving at expenses involving multiple calculation.	
		(3)

Profit from competitions		
Income	£	£
Competition fees 1475 +30		1 505 (1) AO2
Expenditure		
Expenses 430 + 75	505	
Prizes	<u>910</u>	
		(<u>1 415) (1) AO3</u>
Profit on competitions		<u>_90</u> +w (1of) AO1

Question	Answer	Mark
Number		
4 (b)(iv)	AO1 (1), AO2 (2) AO1: One mark for arriving at profits. A02: Two marks for calculating adjusted cost of sales.	(3)

Profit on refreshments

		£	£
Income		2 050	
Sales			
Opening inve	ntory	85	
Purchases	1875 -110 +125	<u>1 890 (1) AO2</u>	
		1 975	
Closing inven	tory	<u>(160)</u>	
Cost of sales			(<u>1 815</u>) +w (1) AO2
Profit on refre	eshments		<u>235</u> + w (1) AO1

Question Number	Answer	Mark
4 (c)(i)	AO1 (3), AO2 (1) AO1: Three marks for transferring balances and balancing account. AO2: One mark for calculating transfer to income and expenditure account.	(4)

Life Subscriptions Account

Date	Details	£	Date	Details	£
2018			2018		
31	Income &	1 750 (1)	1 Jan	Balance b/d	11 500
Dec	Exp'ure	AO2			(1) <mark>AO1</mark>
	Balance c/d	<u>15 750</u>		Receipts &	<u>6 000</u> (1)
				paym't	AO1
		<u>17 500</u>			<u>17 500</u>
			2019		
			1 Jan	Balance b/d	15 750
					(1of) <mark>AO1</mark>

Question Number	Answer	Mark
4 (c)(ii)	AO1 (1), AO2 (3), AO3(1) AO1: One mark for transferring balances and balancing account. A02: Three marks for calculating adjusted balances. AO3: One mark for arriving at correct depreciation.	(5)

Income and Expenditure Account for the year ended 31 December 2018

	£	£
Income		
Subscriptions–Annual 80 x £250	20 000 (1)AO2	
Life members	1 750	
Profit from competitions	90	
Profit on refreshments	235	
Donations	<u>700 (1)AO1</u>	
		22 775
Expenditure		
General expenses	9 000	
Wages	10 930	
Depreciation –equipment and fix	tures	
12 400 + 3 850 – 450 – 13 300	<u>2 500</u> (1) AO3	
		<u>22 430</u> (1of)AO2
	(three e	ntries)
Surplus		<u>345</u> +w (1of)AO2

Question Number	Indicative	Content	Mark	
	A02 (1) A02 (2) A04 (2)			
4 (d)	AO2 (1), AO3 (2), AO4 (3) Positive points for Life membership			
	Positive points for Life membership			
	Initial infl	ow of cash.		
		members to the club.		
		s chance of bad debts or late payment.		
	Less adm	inistration in collecting subscriptions.		
	Negative	points for life membership		
		berships will be at a heavy discount so loss of income.		
	Service III	must now be supplied for an extended period.		
	Decision			
		es may conclude that life membership is positive or		
	-	for a club. Candidates should support that decision (6)		
Level	Mark	ppropriate rationale. Descriptor		
Level	IVICIA			
	0	A completely incorrect response.		
	U			
Level 1	1-2	Isolated elements of knowledge and understanding wh recall based.	ich are	
Level 1		Isolated elements of knowledge and understanding wh	ich are	
Level 1		Isolated elements of knowledge and understanding wh recall based.	ich are	
Level 1 Level 2		Isolated elements of knowledge and understanding wh recall based. Generic assertions may be present. Weak or no relevant application to the scenario set. Elements of knowledge and understanding, which are a		
	1-2	Isolated elements of knowledge and understanding wh recall based. Generic assertions may be present. Weak or no relevant application to the scenario set. Elements of knowledge and understanding, which are a to the scenario.	applied	
	1-2	Isolated elements of knowledge and understanding wh recall based. Generic assertions may be present. Weak or no relevant application to the scenario set. Elements of knowledge and understanding, which are a to the scenario. Some analysis is present, with developed chains of reas	applied	
	1-2	Isolated elements of knowledge and understanding wh recall based. Generic assertions may be present. Weak or no relevant application to the scenario set. Elements of knowledge and understanding, which are a to the scenario. Some analysis is present, with developed chains of reas showing causes and/or effects applied to the scenario,	applied	
	1-2	Isolated elements of knowledge and understanding wh recall based. Generic assertions may be present. Weak or no relevant application to the scenario set. Elements of knowledge and understanding, which are a to the scenario. Some analysis is present, with developed chains of reas showing causes and/or effects applied to the scenario, although these may be incomplete or invalid.	applied soning,	
	1-2	Isolated elements of knowledge and understanding wh recall based. Generic assertions may be present. Weak or no relevant application to the scenario set. Elements of knowledge and understanding, which are a to the scenario. Some analysis is present, with developed chains of reas showing causes and/or effects applied to the scenario, although these may be incomplete or invalid. An attempt at an evaluation is presented, using financia	applied soning,	
Level 2	1-2 3-4	Isolated elements of knowledge and understanding wh recall based. Generic assertions may be present. Weak or no relevant application to the scenario set. Elements of knowledge and understanding, which are a to the scenario. Some analysis is present, with developed chains of reas showing causes and/or effects applied to the scenario, although these may be incomplete or invalid. An attempt at an evaluation is presented, using financia perhaps non-financial information, with a decision.	applied soning, al and	
	1-2	Isolated elements of knowledge and understanding wh recall based. Generic assertions may be present. Weak or no relevant application to the scenario set. Elements of knowledge and understanding, which are a to the scenario. Some analysis is present, with developed chains of reas showing causes and/or effects applied to the scenario, although these may be incomplete or invalid. An attempt at an evaluation is presented, using financia perhaps non-financial information, with a decision. Accurate and thorough knowledge and understanding.	applied soning, al and	
Level 2	1-2 3-4	Isolated elements of knowledge and understanding wh recall based. Generic assertions may be present. Weak or no relevant application to the scenario set. Elements of knowledge and understanding, which are a to the scenario. Some analysis is present, with developed chains of reas showing causes and/or effects applied to the scenario, although these may be incomplete or invalid. An attempt at an evaluation is presented, using financia perhaps non-financial information, with a decision. Accurate and thorough knowledge and understanding. Application to the scenario is relevant and effective.	applied soning, al and	
Level 2	1-2 3-4	Isolated elements of knowledge and understanding wh recall based. Generic assertions may be present. Weak or no relevant application to the scenario set. Elements of knowledge and understanding, which are a to the scenario. Some analysis is present, with developed chains of reas showing causes and/or effects applied to the scenario, although these may be incomplete or invalid. An attempt at an evaluation is presented, using financia perhaps non-financial information, with a decision. Accurate and thorough knowledge and understanding. Application to the scenario is relevant and effective. A coherent and logical chain of reasoning, showing cau	applied soning, al and	
Level 2	1-2 3-4	Isolated elements of knowledge and understanding wh recall based. Generic assertions may be present. Weak or no relevant application to the scenario set. Elements of knowledge and understanding, which are a to the scenario. Some analysis is present, with developed chains of reas showing causes and/or effects applied to the scenario, although these may be incomplete or invalid. An attempt at an evaluation is presented, using financia perhaps non-financial information, with a decision. Accurate and thorough knowledge and understanding. Application to the scenario is relevant and effective. A coherent and logical chain of reasoning, showing cau effects is present.	applied soning, al and ses and	
Level 2	1-2 3-4	Isolated elements of knowledge and understanding wh recall based. Generic assertions may be present. Weak or no relevant application to the scenario set. Elements of knowledge and understanding, which are a to the scenario. Some analysis is present, with developed chains of reas showing causes and/or effects applied to the scenario, although these may be incomplete or invalid. An attempt at an evaluation is presented, using financia perhaps non-financial information, with a decision. Accurate and thorough knowledge and understanding. Application to the scenario is relevant and effective. A coherent and logical chain of reasoning, showing cau	applied soning, al and ses and	

5 Fix-it is a business that repairs double glazing in customers' homes.

The business employs **five** technicians who carry out the repairs in customers' homes.

Fix-it is preparing estimates for the next financial year ended 31 December 2019. The following information is available.

(1) Materials and parts

All materials and parts used will be charged to customer jobs at cost plus £15 per job.

- (2) Labour
 - Each technician works 50 hours per week for 48 weeks per year.
 - Each technician spends 75% of their time on jobs chargeable to the customer, the remainder of their time is travelling and administration.
 - Technicians are paid £7 per hour for the first 40 hours per week and time and a half for the remaining hours.
 - A bonus of £32 per working week is also paid to **each** technician.
- (3) Overheads
 - Total budgeted overhead cost £135 000
 - Overheads are recovered on the basis of **total direct labour hours** for all technicians hours chargeable to customers.
- (4) The mark-up on all jobs will be 25%.

Required

(a)	Explain the accounting term job costing .	(2)
(b)	Calculate the:	
	(i) number of labour hours for each technician chargeable to the customer per year	(2)
	(ii) labour rate per hour that customers must be charged to recover the total labour cost	
		(3)
	(iii) overhead recovery rate to be charged per direct labour hour .	(2)
(c)	Prepare a quotation for a customer where it is estimated that the materials and parts will cost £103 and the job will take 7 direct labour hours to complete.	
		(5)
(d)	State two reasons why overheads might be over-absorbed in a year.	(2)

Fix-it has a total budgeted overhead cost of £135 000 for the year ended 31 December 2019.

Fix-it has three departments: administration, stores and repairs.

The owner has provided the following information.

(1) Budgeted overheads

	£
Allocated-	
administration	9 800
stores	2 700
repairs	4 500
Motor vehicle expenses	35 000
Rent and rates	25 000
Management salaries	48 000
Premises insurance	10 000

(2) Other information

	Administration	Stores	Repairs
Motor vehicle (number)	1	1	5
Floor area (Sq m)	4 000	1 000	-
Employees (number)	4	1	5

Required

- (e) (i) Explain the difference between **allocation of overheads** and **apportionment of overheads**
- (2)
- (ii) Calculate, by completing the table in the Question Paper, the total budgeted overheads for **each** department for the year ended 31 December 2019.
- (6)

(f) Evaluate the use of overhead apportionment.

(6)

(Total for Question 5 = 30 marks)

(ii) Calculate, by completing the table the total budgeted overheads for **each** department for the year ended 31 December 2019.

(6)

	Administration	Stores	Repairs
	£	£	£
Allocated			
Motor vehicle expenses			
Rent and rates			
Management salaries			
Premises insurance			
Total			

Workings

DO NOT WRITE IN THIS AREA



Question Number	Answer	Mark
5 (a)	AO1 (2) AO1: Two marks for explaining the accounting terms. Job costing – Used where jobs are unique (1) AO1 and to	
	meet the specific order requirements (1) AO1 of the customer.	(2)

Question Number	Answer	Mark
5 (b)(i)	AO1 (1), A02 (1) A01: One mark for calculating rates. A02: One mark for total budgeted labour.	
		(2)

Chargeable hours 50 x 48= 2 400 (1) AO1 x 75% = 1 800 hours (1) AO2

Question Number	Answer	Mark
5 (b)(ii)	AO2 (2), A03 (1) A02: Two marks for calculating rate to be charged. A03: One mark for total budgeted labour cost.	
		(3)

Labour rate per hour

((40 x £7)+(10 x £10.5)+£32)x48=<u>20 016</u> (1) AO3=£11.12 per hour (1of) 1 800 (1of) AO2 AO2

Or

<u>100 080</u> (1) AO3 = £11.12 per hour (1of) AO2 9 000 (1of) AO2
Question	Answer	Mark
Number		
5 (b)(iii)	AO2 (2) A02: Two marks for calculating overhead recovery rate.	
		(2)

Overhead recovery rate <u>135 000</u> = £15 (**10f**) AO2 per direct labour hour 9 000 (**10f**) AO2

Question Number	Answer	Mark
5 (c)	AO1 (1), AO2 (4) AO1: One mark for calculating total price. A02: Four marks for calculating quotation components.	
		(5)

	Quotation		
	£		£
Raw materials 103 + 15	118	(1of) <mark>AO2</mark>	
Direct labour 7 x £11.12	77.84	4 (1of) <mark>AO2</mark>	
Overheads 7 x £15	<u>105</u>	(1of) <mark>AO2</mark>	
			<u>300.84</u>
Profit			<u>75.21</u> (1of) AO2
Price to customer			<u>376.05</u> (1of) AO1

Question Number	Answer	Mark
5 (d)	 AO1 (2) AO1: Two marks for stating reasons. Workers worked more hours on productive work than planned Less overtime was worked than planned Actual overheads were lower than budgeted. 	
	2 x (1) AO1	(2)

Question Number	Answer	Mark
5 (e)(i)	AO1(2) AO1: Two marks for explaining the difference between terms.	
	Allocated costs are those which are wholly identifiable to one cost centre. (1) AO1 Apportioned costs are shared between cost centres on	
	some equitable basis. (1) AO1	(2)

Question Number	Answer				Mark
5 (e)(ii)	A02: Three m two way app	ark for calculating narks for allocated portionment. rks for overheads	overhead		
		Administration	Stores	Repairs	
		£	£	£	
	Allocated	9 800	2 700 (1)	4 500	
	Motor vehicle expenses	5 000	5 000 (1)	25 000	
	Rent and rates	20 000	5 000 (1)	-	
	Managem ent salaries	19 200	4 800 (1)	24 000	
	Premises insurance	<u>8 000</u>	<u>2 000</u> (1)	-	
		62 000	19 500 (1)	53 500	
	(1) AO1 x (2) AO2 x (3) AO3 x	2			(6)

Question Number	Indicative	e Content	Mark			
5 (f)	AO2 (1).	AO3 (2), AO4 (3)				
- (.)						
	Positive p	Positive points for apportionment				
	Uses the	most appropriate 'cost driver' to divide the overh	nead			
	into depa					
		osts of departments etc to be calculated and use nent purposes.	ed for			
	managen	nent purposes.				
	Negative	points for apportionment				
	Lacks pre	cision, only the best cost driver available can be	used.			
		estimate of cost of a department or activity.				
	D · ·					
	Decision Candidat	es may conclude that apportionment of overheads is				
		e or negative. Candidates should support that decision (6)				
	-	ppropriate rationale.				
Level	Mark	Descriptor				
	0	A completely incorrect response.				
Level 1	1-2	Isolated elements of knowledge and understan	ding which are			
		recall based.				
		Generic assertions may be present.				
		Weak or no relevant application to the scenario				
Level 2	3-4	Elements of knowledge and understanding, wh	ich are applied			
		to the scenario.	c .			
		Some analysis is present, with developed chain	-			
		showing causes and/or effects applied to the scenario,				
		although these may be incomplete or invalid. An attempt at an evaluation is presented, using	financial and			
		perhaps non-financial information, with a decis	-			
Level 3	5-6	Accurate and thorough knowledge and underst				
	_	Application to the scenario is relevant and effect	-			
		A coherent and logical chain of reasoning, show				
		effects is present.				
		Evaluation is balanced and wide ranging, using	financial and			
		perhaps non-financial information and an appropriate				
		decision is made.				

6 Maban started business on 1 November 2018 buying and selling goods on credit.

The following balances were available after the first month of trading on 30 November 2018.

	£
Trade receivables	9 000
Trade payables	4 000
Inventory	15 000
Bank overdraft	12 000
Accrued expenses	2 000

Required

(a) Calculate the liquid (acid test) ratio for Maban at 30 November 2018.

(2)

Maban started his business with £5 000 in the bank and is concerned that after only one month's trading he has a £12 000 bank overdraft.

(b) State **four** possible reasons why Maban's bank balance has fallen from £5 000 to a £12 000 overdraft.

(4)

During December 2018 the following was a summary of transactions. (1) On 5 December, Fowler, a trade receivable was declared bankrupt paying £500 of his debt of £2 000. The balance was irrecoverable. (2) The remaining trade receivables paid £7 000 by cheque. (3) Trade payables were paid £3 500 by cheque. (4) Sales were £15 000 and purchases £6 000. All sales and purchases were on credit. (5) Maban marks up purchases by 50%. (6) Expenses were £2 500 on credit of which £2 000 was paid by cheque. (7) Maban introduced additional capital of £3 000 into the bank. Required (c) Calculate, at 31 December 2018, by completing the table, the value of the: trade receivables • trade payables • inventory • bank (overdraft) accrued expenses. (14)(d) (i) Calculate the liquid (acid test) ratio for Maban at 31 December 2018 (2) (ii) Comment on the movement in liquidity during December 2018. (2) (e) Evaluate the use of credit control in reducing irrecoverable debts. (6) (Total for Question 6 = 30 marks)

TOTAL FOR SECTION B = 90 MARKS TOTAL FOR PAPER = 200 MARKS

(c) Calculate, at 31 December 2018, by completing the table, the value of the:

- trade receivables
- trade payables
- inventory
- bank (overdraft)
- accrued expenses.

(14)

Balances 30 November 2018	Workings	Balances 31 December 2018
trade receivables £9 000		
trade payables £4 000		
inventory £15 000		
bank overdraft £12 000		
accrued expenses £2 000		



Question Number	Answer	Mark
6 (a)	AO2 (2) A02: Two marks for calculating ratio. $\frac{9\ 000}{4\ 000\ +\ 12\ 000\ +\ 2\ 000\ \ 18\ 000\ (1)\ AO2}$	
		(2)

Question Number	Answer	Mark
6 (b)	AO1 (4) AO1: Four marks for stating reasons.	
	 Suppliers will probably limit credit to a new business Sales will take time to grow Customers will take time to pay debts Expenses such as wages will need to be paid in cash Non-current assets must be purchased. 	(4)

Question Number	Answer	Mark
6 (c)	AO1 (2), AO2 (10), A03 (2) AO1: Two marks for calculating accrued expenses. A02: Ten marks for calculating trade receivables, trade payables and bank. A03: Two marks for calculating inventory.	(14)

Balances 30 November 2018	Workings	Balances 31 December 2018
trade receivables £9 000	-2 000 (1) – 7 000 (1) +15 000 (1)	15 000
trade payables £4 000	-3 500 (1) +6 000 (1)	6 500
inventory £15 000	+6 000 (1) -10 000 (1)	11 000
bank overdraft £12 000	+500 (1) + 7 000(1) -3 500 (1) - 2000 (1) +3 000 (1)	7 000
accrued expenses £2 000	+2 500 (1) -2 000 (1)	2 500

2 x **(1) AO1**

10 x (1) AO2

2 x **(1) AO3**

(1) mark for each correct adjustment

Question Number	Answer	Mark
6 (d)(i)	AO1(1): AO2 (1) AO1: One mark for final answer. A02: One mark for calculating component costs.	(2)

= <u>15 000</u> =0.94:1 (1of) AO1 16 000 (1of) AO2

Question Number	Answer	Mark
6 (d)(ii)	AO1 (1), AO2 (1) AO1: One mark for identifying liquidity changes. A02: One mark for development of possible reason.	
		(2)

The bank overdraft has reduced by £5 000. (1) AO1 The acid test ratio at 0.94:1 is close to the guide of 1:1 (1) AO1 Sales are increasing and with good credit control cash will flow into the business. (1) AO2 Expenses and inventory are controlled.

(1) <mark>AO</mark>2

Trade payables have increased but not out of proportion to the inventory required to meet increased sales. **(1)** AO2 Max 2 x (1)

Question	Indicative Content Mark		Mark
Number			
6 (e)	AO2 (1), AO3 (2), AO4 (3)Positive points for credit controlIf the customer Fowler had been 'vetted' correctly the bad debt. may not have occurred and Mabon would not have incurred that expense of the bad debt. Credit control will limit the risk of debtors over extending their debt with Mabon and then being unable to pay.Negative points for credit control		
	Sales could be lost if debtors can obtain better terms with another seller. It does require resources to constantly monitor and 'chase' debtors. Decision Candidates may conclude that credit control is positive or negative for a club. Candidates should support that decision with an appropriate rationale.		(6)
Level	Mark	Descriptor	
	0	A completely incorrect response.	
Level 1	1-2	Isolated elements of knowledge and understanding which are recall based. Generic assertions may be present. Weak or no relevant application to the scenario set.	
Level 2	3-4	 Elements of knowledge and understanding, which are applied to the scenario. Some analysis is present, with developed chains of reasoning, showing causes and/or effects applied to the scenario, although these may be incomplete or invalid. An attempt at an evaluation is presented, using financial and perhaps non-financial information, with a decision. 	
Level 3	5-6	 5-6 Accurate and thorough knowledge and understanding. Application to the scenario is relevant and effective. A coherent and logical chain of reasoning, showing causes and effects is present. 	

Evaluation is balanced and wide ranging, using financial and
perhaps non-financial information and an appropriate decision is
made.

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